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## Refined Methodology And Assumptions For Analyzing Insurer Capital Adequacy Using The Risk-Based Insurance Capital Model

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### RELATED CRITERIA AND RESEARCH

# Refined Methodology And Assumptions For Analyzing Insurer Capital Adequacy Using The Risk-Based Insurance Capital Model

**(Editor's Note:** This article is partially superseded by "Methodology: Treatment Of U.S. Life Insurance Reserves And Reserve Financing Transactions," published March 12, 2015. Specifically, paragraphs 27 and 28 in subsection "Generally accepted accounting principles or statutory," paragraphs 29 and 30 in subsection "Consolidated or unconsolidated?," paragraphs 31 to 59 and Table 1, and "Appendix 2: U.S. Life And Health Capital Adequacy Factors" are partially superseded.

Paragraph 21 of this article has been superseded by "Methodology For The Classification And Treatment Of Insurance Companies' Operational Leverage," published Oct. 31, 2014.

We originally published this criteria article on June 7, 2010. We're republishing this article following our periodic review completed on May 12, 2014. As a result of our review, we updated the author contact information. This criteria article has been partially superseded by the articles titled, "Trade Credit Insurance Capital Requirements Under Standard & Poor's Capital Adequacy Model," published on Dec. 6, 2013, "Assessing Property/Casualty Insurers' Loss Reserves," published on Nov. 26, 2013, "Insurers: Rating Methodology," published on May 7, 2013, and "Methodology For Assessing Capital Charges For U.S. RMBS And CMBS Securities Held By Insurance Companies," published Aug. 29, 2014. When published, this article superseded the articles titled, "Analysis Of Insurer Capital Adequacy," published Dec. 18, 2009, "Criteria Revised For Determining Risk-Based Capital Charges For Synthetic GICs," published May 21, 2007, "Measuring Capital Adequacy For Asset-Liability Risk At U.S. Insurance Companies," published Jan. 8, 2007, "C-3 Phase II Adoption For Variable Annuity Risks Provides Enhanced Comparability And Consistency For Use," published Feb. 16, 2006, and "Revised Insurance Capital Adequacy Credit Risk Measures," published Dec. 4, 2006. This article also partially supersedes "Holding Company Analysis," published June 11, 2009, "Standard & Poor's Approach To Rating Takaful And Retakaful (Islamic Re/Insurance) Companies," published March 30, 2009, and "Credit And Surety Insurance Criteria: Interactive Rating Methodology," published Oct. 18, 2004. Paragraphs 180-186 supersede the article titled, "Static Capital Charges For Variable Annuities With Living And Death Benefits Revised," published May 11, 2007. Updated Contacts: Mark Button, London (44) 20-7176-7045, mark.button@standardandpoors.com; Patrick Wong, New York (1) 212-438-1936, patrick.wong@standardandpoors.com; Kevin Ahern, New York (1) 212-438-7160, kevin.ahern@standardandpoors.com; Emmanuel Dubois-Pelerin, Paris (33) 1-4420-6673, emmanuel.dubois-pelerin@standardandpoors.com; Michelle Brennan, London (44) 20-7176-7205, michelle.brennan@standardandpoors.com.)

1. Standard & Poor's Ratings Services' risk-based capital (RBC) adequacy model is a quantitative tool that is integral to our analysis of the capital adequacy of life, property/casualty (P/C), health insurance, and reinsurance companies worldwide. We base our overall opinion of an insurer's level of capital adequacy on insights drawn from this model, evaluated in conjunction with more qualitative factors. These include the composition of the insurer's capital structure (e.g., how much it relies on hybrid securities and debt to fund its operations); its asset quality, reserve adequacy, contingent assets and liabilities; its dependency on reinsurance; any risk concentrations; and its capital planning and financial flexibility.
2. Variations in global accounting standards and complex legal entity structures present challenges in the analysis of

insurance company capitalization, but we have taken a global approach, noting regional exceptions throughout. Our opinion is typically expressed in terms of adjusted capital being either redundant or deficient across targeted levels of risk-adjusted capitalization, consistent with the rating level.

3. The capital adequacy outcome from the model is only a starting point for judging capitalization. We apply qualitative and quantitative enhancements as warranted to derive a more-complete picture of an insurer's capital position. These adjustments play a critical role in assessing risks that are unique to a company, while maintaining the ability to compare companies.
4. Standard & Poor's is refining its methodology and assumptions for evaluating the capital adequacy of insurance companies. We are publishing this article to help market participants better understand our approach to reviewing insurance companies. This article is related to our criteria article "Principles Of Corporate And Government Ratings," which we published on June 26, 2007.

## **SCOPE OF THE CRITERIA**

5. Standard & Poor's is updating its criteria for its RBC adequacy model to update and refine several areas. We undertake periodic reviews of the appropriateness and level of the factor-based charges in our enhanced risk-based capital model. The updates focus on:
  - Asset-related risk charges, including asset-liability management (ALM) within the International Financial Reporting Standards (IFRS)/generally accepted accounting principles (GAAP) and U.S. statutory models;
  - Methodologies that were also reviewed for appropriateness and charges updated to reflect the most recent market data of the past four years; and
  - The model that has been expanded to include regional variations, including the introduction of region-specific models for Asia-Pacific, Latin America, and Canada.
  - Capital charges for U.S. variable annuities that have been revised.

## **SUMMARY OF CRITERIA UPDATE**

6. This article partially supersedes "Analysis Of Insurer Capital Adequacy," published on Dec. 18, 2009. Notable changes include:
  - Revised risk charges for asset-related risks: equities, ALM, property, and credit (including loans, reinsurance recoverables, bank deposits, and preferred stock);
  - Addition of region-specific risk charges for Asia-Pacific, Latin America, and Canada, primarily elements of total adjusted capital (TAC) and non-life premium and reserve charges.
7. Appendix 1 lists the changes in more detail.

## **IMPACT ON OUTSTANDING RATINGS**

8. We do not anticipate that these updates to our criteria will have any direct impact on outstanding ratings. However,

the phased introduction of the enhanced model in Asia-Pacific and Canada may lead to refinements in our analysis, which may ultimately lead to rating actions.

## **EFFECTIVE DATE AND TRANSITION**

9. The criteria outlined in this article are effective immediately. However, assessments of capital adequacy under this model will be phased in over the next 12 months in Asia-Pacific, Australasia, Latin America, and Canada as the necessary data is gathered and discussions are completed with insurers about their current and prospective risk profile under the updated criteria.

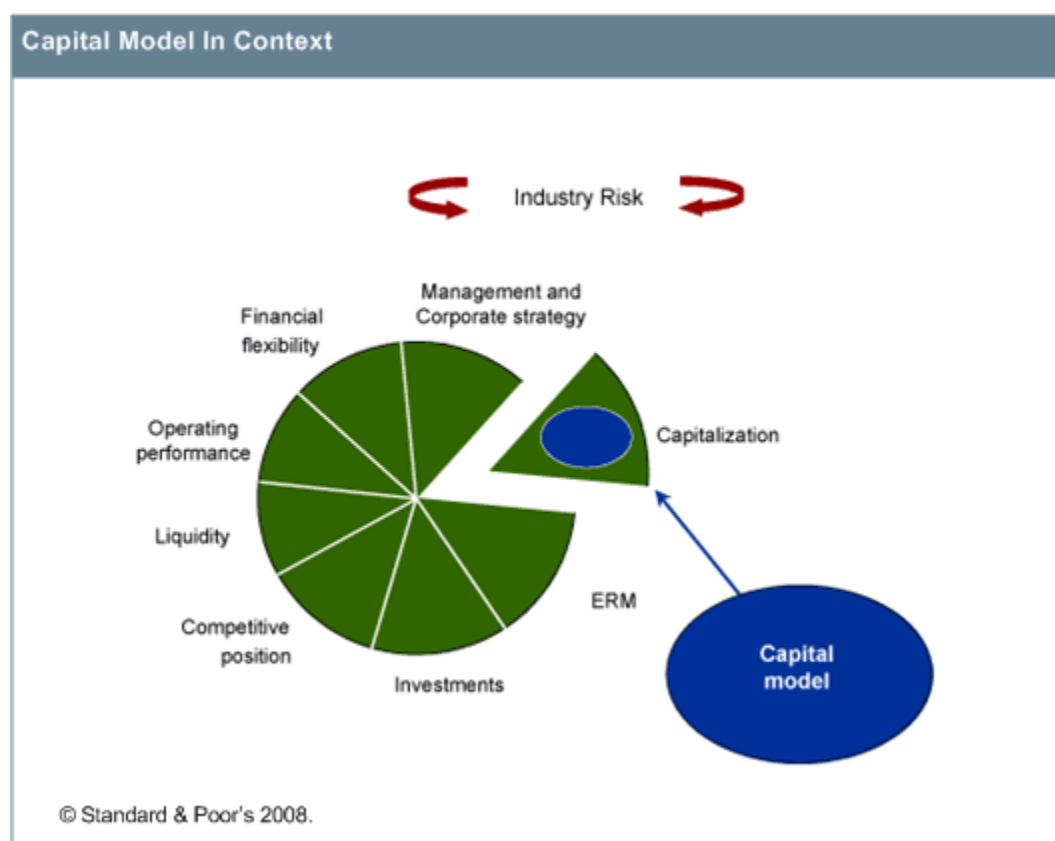
## **METHODOLOGY**

### **Summary**

10. The model seeks to determine the amount of capital in excess of reserves that an insurance company needs to cover losses from disparate risks over the expected life of its portfolio. The results indicate the amount of capital corresponding to varying confidence intervals that Standard & Poor's considers commensurate with a given rating category. In the model, each risk variable is stressed using these confidence levels and our empirically observed cumulative five-year defaults across ratings, as established at the inception of this enhanced model in 2007. Although the model measures the impact of the stressed risk variables over the expected lives of the assets and liabilities, the volatility used to create the stressed scenarios is based on potential movements expected over a one-year period.
11. In other words, we are seeking to capture the present value of expected economic losses (change in shareholder equity/policyholder surplus) experienced over a year, to a degree of certainty that is commensurate with the rating. The confidence levels establishing the degree of certainty for each individual risk are: 97.2% for 'BBB', 99.4% for 'A', 99.7% for 'AA', and 99.9% for 'AAA'.
12. Standard & Poor's gives explicit credit for diversification within the capital model, albeit at levels likely to be more-conservative than those used by many insurers in their internal models. The approach reflects our conservative view on correlations in the tail, through the application of correlation matrices specifically designed for this model. It also partly reflects the limitations on the fungibility of diversification credits across a consolidated group.
13. Implicit diversification credit is also embedded in many of the charges (e.g., equity and mortality) where indices and industry level data are being used. The diversification credit calculated brings the sum of the capital requirement for each risk at the various rating levels to a level commensurate with the confidence level consistent with the rating.
14. Another reason why Standard & Poor's chose to be conservative in its model's explicit diversification credit is that some diversification is implicit in the chosen confidence intervals for each risk charge. We generated these from five-year default data, which we deemed a more-appropriate measure to calibrate each charge than the more-onerous one-year horizon. We see the one-year horizon applied in some regulatory regimes and it generates a higher diversification credit.

## Capital Model In Context

15. Although considerable attention is focused on RBC adequacy, our assessment of capital adequacy is only one of many factors we use in arriving at an insurer's credit rating. Our rating process will continue to be based on the belief that the results from the model are not a substitute for a broad-based analysis of an insurer's credit quality. Strength or weakness in other key areas, such as a company's competitive position, management and strategy, investment risk, liquidity risk, operating performance, enterprise risk management (ERM), and financial flexibility can more than offset relative strength or weakness in capital adequacy. The areas of analysis are interconnected and their importance and influence on a rating will differ depending on company-specific circumstances. This report does not explore the individual areas of analysis, but it is important to recognize that the capital model, by itself, does not define a rating. Furthermore, the capital adequacy model is only one component of capitalization analysis, albeit an important one.



16. The model creates a consistent initial approach to measuring an insurer's capital adequacy. Still, results are primarily guideposts, not absolute benchmarks, by which to gauge capital adequacy. A vital part of the assessment of capital adequacy incorporates adjustments--both qualitative and quantitative--to the model. These quality of capital adjustments may consider:
- An insurer's ability to internally generate capital and self-fund growth through earnings. All else being equal, we usually view companies with long track records of consistently good earnings as having a stronger capacity for

reliable capital development than companies with more-volatile performance. We also consider an insurer's prospective growth plans in conjunction with management's commitment to maintaining or enhancing surplus adequacy or running a leaner capital structure.

- Potential calls on capital or sources of capital support. Affiliates might look to the rated entity for future capital support, or a parent might develop an increasingly aggressive appetite for dividends. Alternatively, a parent, subsidiary, or affiliate may be able to provide future capital support. Either may alter how we view an institution's capital strength.
- Quality of asset/liability management techniques. Generally, Standard & Poor's views companies willing to accept incremental risk less favorably than those adhering to more-prudent practices. A company's demonstrated understanding of the risks undertaken also influences the assessment.

17. Since 2005, Standard & Poor's has been assessing the strength of ERM within insurance groups (see "Evaluating The Enterprise Risk Management Practices Of Insurance Companies," published on Oct. 17, 2005). The insight this tool offers into management techniques used to assess, quantify, and manage risk provides an important element of our analysis of capital adequacy.

18. In particular, the sophisticated risk models now employed by insurance groups as part of their ERM framework will complement the factor-based approach of Standard & Poor's capital model. The factor-based model benefits from simplicity and global consistency and helps to cut through the myriad assumptions that drive the result in the more-complex economic capital models. By assessing the output of both Standard & Poor's capital model and the insurer's own model, Standard & Poor's expects to derive an informed opinion of capital adequacy.

### **Capital model framework**

19. Standard & Poor's capital model is designed under a globally consistent framework. Regional factors are applied to reflect features unique to a local market. The factor-based model reflects observed volatility over periods of 15 to 30 years, depending on the risk factor, supplemented by scenario-based analysis where appropriate.
20. In our view, the model improves the analytical value of our ratings process by better linking expected capital adequacy to risk. It provides transparency to the marketplace as to the level of stress that is applied and clearly defines the risks encompassed. We believe the model parallels advances in risk management and measurement currently being made in the insurance industry, which will make it easier to apply the model in conjunction with internal (economic) capital models. The model applies a well-defined and consistent framework to measure exposure across all categories of risk (e.g., mortality risk, underwriting and reserving risk, credit risk, and financial market risk).
21. The model calculates a target level of RBC at various rating levels, based on the company's specific risk profile. The target capital captures market, credit, operational, and recoverability risks as well as insurance business-related risks of pricing, interest rate movements relative to interest-rate sensitive products, mortality/morbidity, catastrophic risks, and loss reserving.
22. An insurance company's total adjusted capital is compared with the level of target capital. At various rating levels, a redundancy or deficiency can be quantified against the target capital.

## ASSUMPTIONS

### Defining Capital: A Global Approach

23. Standard & Poor's provides ratings on companies in many parts of the world. In so doing, even with the advent of International Financial Reporting Standards (IFRS), we encounter many different accounting frameworks. We have created two measures that normalize the resulting measures of owner equity on a more-consistent basis: total adjusted capital (TAC) and economic capital available (ECA).

#### **Total adjusted capital/Economic capital available--IFRS/GAAP model**

24. TAC is the measure Standard & Poor's uses to define the capital available to meet a company's capital requirements in our capital adequacy model. Standard & Poor's calculates TAC using a globally consistent methodology. It is a narrow capital measure reflecting a near-term view on the realization of assets.
25. For example, TAC reflects the ability to partly realize the off-balance-sheet value of in-force life insurance business through reinsurance or securitizations in a relatively short timeframe. It is also influenced more by the current regulatory views of capital than by an economic view. TAC includes nonowner capital that can absorb losses, such as hybrid capital, and forms of policyholder capital that can be used to absorb risk across an organization, such as discretionary funds backing participating life insurance policies.
26. ECA is a broader, more economic view of owner (shareholders, or policyholders in the case of mutuals) capital with a longer-term view on crystallizing value. It reflects, for example, the ability to partly realize the value of goodwill over the long term through asset sales or enhanced earnings. ECA is used in Standard & Poor's leverage measures, reflecting the more-economic view of how companies fund their capital needs.

#### **Generally accepted accounting principles or statutory?**

27. For companies or groups producing financial statements in accordance with generally accepted accounting principles (GAAP), we normally calculate TAC and ECA from information contained in those statements. However, in certain countries (e.g., the U.S.) some companies only produce financial statements in accordance with the local regulators' basis (statutory basis) of accounting. Standard & Poor's may draw TAC and ECA from information contained in the statutory basis financial statements if there are no GAAP financial statements or if the statutory basis financial statements provide greater depth and breadth of financial information.
28. Increasingly, many companies in jurisdictions that focus on statutory solvency have subsidiaries and affiliates that operate offshore--either as local companies conducting business in international jurisdictions or as offshore captive reinsurers. In those cases, analysis based purely on statutory information might miss significant risks to the group. Therefore, Standard & Poor's has expanded its use of GAAP capital models on a consolidated group basis. This analysis will not replace statutory analysis, which is still important to assure local statutory solvency. But the primary measure of group capital adequacy will focus on GAAP/IFRS analysis to capture group risks on a more-appropriate economic basis.



### Consolidated or unconsolidated?

29. Standard & Poor's insurance group rating methodology outlines criteria for evaluating insurance groups. This is founded initially on an analysis of a consolidated group. We treat it as if it were a stand-alone company, and determine a rating for the group--the notional group operating company rating (NGOR). Then we determine whether each insurance operating company subsidiary is core, strategically important, or nonstrategic to the group. Finally, taking that assessment into account, we assign ratings to the group's subsidiaries. The NGOR would normally be assigned to core members of a group.
30. Standard & Poor's prefers to base its analysis for determining the NGOR on a group's consolidated financial statements and we capture the group capital on a consolidated basis. For example, this consolidated basis includes all the operations of the group, thus eliminating the effects of double leverage and intragroup transactions. Nonetheless we remain cognizant of an individual legal entity's capital in relation to local solvency requirements. The ratings on individual group subsidiaries may be influenced in part by the company's individual financial statements (which may or may not be consolidated). Where applicable, we may make adjustments for double leverage.

### Components of TAC

31. TAC is reported statutory surplus or GAAP reported common shareholder equity, adjusted for certain items that affect the quality of the surplus/equity.

**Table 1**

Components Of Total Adjusted Capital	
<b>Reported shareholders' equity/policyholder surplus</b>	
Plus	Equity minority interests*
Plus	Equalization/catastrophe reserves*
Plus	Prudential margins included in reserves
Minus	Proposed shareholder dividends not accrued
Minus	Standard & Poor's impairment of goodwill
Minus	Other intangible assets
Minus	On-balance-sheet unrealized gains/(losses) on life bonds*¶ (post tax§)
Plus	Off-balance-sheet unrealized gains/(losses) on investments other than life bonds* (post tax§)
Minus	Off-balance-sheet pension deficits (post tax§)
Minus	On-balance-sheet pension surpluses (post tax§)
Plus	Up to 100% of off-balance-sheet life value of in-force (post tax§)
Plus	Property/casualty loss reserve surpluses/(deficits) (post tax§)
Plus	Property/casualty loss reserve discount
Plus	Discounted unearned premium reserve
Plus/Minus	Analyst adjustments
<b>= ECA (economic capital available)</b>	
Minus	Remaining goodwill after Standard & Poor's impairment
Minus	Investment in unconsolidated subsidiaries, associates, and other affiliates
Minus	Investments in own shares/treasury shares
Minus	50% deducted of off-balance-sheet value of in-force (post tax)
Minus	50% deducted of life deferred acquisition costs (post tax)
Minus	100% deducted of property/casualty deferred acquisition costs

**Table 1**

<b>Components Of Total Adjusted Capital (cont.)</b>	
Minus	50% deducted of property/casualty loss reserve surpluses
Minus	33% deducted of property/casualty loss reserve discount
Minus	50% deducted of discounted unearned premium reserve
Plus	Policyholder capital available to absorb losses
Plus/Minus	Analyst adjustments
<b>= TAC before hybrid capital adjustments</b>	
Plus	Hybrid capital (subject to tolerance limits)
Minus	Excess over hybrid tolerance
<b>= Total Adjusted Capital</b>	

\*Where not already included in shareholders' equity. ¶Subject to fair value exception. §Where tax effect is not disclosed use effective tax rate.

32. For those jurisdictions where Standard & Poor's continues to evaluate capital primarily based on statutory accounting, the statutory definitions of TAC are used.

## Description Of TAC And ECA Adjustments

### Equity minority interests

33. Often, equity minority interests already form part of shareholder equity, but if not, we will add them to TAC because they constitute capital controlled by a group's management.

### Equalization/catastrophe reserves

34. Equalization and catastrophe reserves are not permitted under U.S. GAAP or IFRS because they relate to future unexpected events. However, they still remain in some national GAAPs and statutory accounting. Standard & Poor's regards these reserves as equity.

### Prudential margins included in reserves

35. In some countries, such as Australia, explicit margins are required as part of reported liabilities. We add a proportion of these margins back to equity for TAC and ECA purposes. The proportion varies depending on the margin of sufficiency included in the liabilities.

### Proposed shareholder dividends not accrued

36. If the financial statements include a proposed level of shareholder dividend relating to the past financial year that is not accrued in the balance sheet, we deduct it from shareholder equity in deriving TAC.

### Goodwill

37. Goodwill is subject to a Standard & Poor's impairment charge in the calculation of ECA, and deducted in full from shareholder's equity to derive TAC.

### Unrealized gains on investments

38. Treatment of unrealized gains will depend on the balance-sheet treatment of liabilities. TAC may include full credit for the market value of investments, except for bond investments matched with nonlinked (or general account) life insurance liabilities. However, bond investment market values may be included in TAC and ECA if matching

balance-sheet liabilities are valued on a market-consistent basis (that is, where movements in interest rates affect both asset and liability values).

39. Accordingly, where unrealized gains/losses are on-balance-sheet, we usually remove gains/losses on bonds matching nonlinked (or general account) life insurance liabilities from TAC and ECA. However, if liabilities are valued on a market-consistent basis, we make no adjustment.
40. Conversely, where unrealized gains/losses are off-balance-sheet, we typically add gains/losses on investments other than bonds matching nonlinked (or general account) life insurance liabilities to TAC and ECA.
41. For non-life business and shareholder funds, we normally add the market value of bonds to TAC if they are off-balance-sheet.
42. The above comments provide a base position for the analysis. However, the issues arising from different accounting standards in different regulatory regimes mean further analytical judgment may be required to better reflect the economic position.

### **Pensions**

43. Companies increasingly deduct defined-benefit employee pension (or long-term health care) scheme deficits from their balance sheets when calculating shareholders' equity. Where such deficits are held off-balance-sheet, Standard & Poor's usually deducts the full amount in deriving TAC. This includes deficits that remain off balance sheet where the corridor method is used.
44. All on-balance-sheet amounts related to defined-benefit employee pension (or long-term health care) scheme surpluses are also removed from TAC, given the lack of fungibility of such surpluses.
45. Where the capital adequacy models of subsidiaries are based on statutory basis financial statements, pension deficits can rarely be allocated to those subsidiaries. We generally only make pension adjustments as part of our capital analysis of the consolidated group, based on GAAP.
46. To reflect the debt-like characteristics of pension deficits, we analyze leverage calculations, including and excluding pension deficits. The predominant measure of leverage will depend on several factors, including the company's proposed funding timetable for the deficit and any plans in place to renegotiate employees' benefits.

### **Value of in-force life insurance business and life deferred acquisition costs (GAAP model)**

47. Balance sheets tend to understate the economic value of life insurance business globally, although the degree of understatement varies. Where available and audited, Standard & Poor's uses embedded value analysis to normalize its balance-sheet analysis (and, more importantly, its earnings analysis) across the globe. Increasingly, embedded values are disclosed in supplementary financial statements, but are generally not included in balance sheets shown in the primary financial statements. Standard & Poor's will credit up to 50% of value in force (VIF) in its calculation of TAC. Adjustments will be made to avoid any double counting of the credit given on balance sheet for VIF, deferred acquisition costs (DAC), value of business acquired (VOBA), and goodwill.
48. Where embedded value information is not available, we may include up to 50% of the value of life DAC, if we consider it reasonable to assume those costs will be recovered even under stressed scenarios. We may apply further

adjustments to exclude more of the DAC if we believe the company assumptions are not sufficiently conservative. In some regions, other proxies may be available for VIF and would be considered in our analysis, if appropriate.

#### **Property/casualty deferred acquisition costs**

49. We deduct 100% of P/C DAC when calculating TAC. In jurisdictions where P/C contracts can have long-term features akin to life insurance products, partial credit may be given for DAC assets arising from those contracts.

#### **P/C loss reserve deficits/surpluses**

50. Where Standard & Poor's determines that a company's loss reserves are either deficient or in surplus (by our own reserve analysis, external actuarial review, or other means), we will adjust TAC accordingly. For the purposes of TAC, surpluses are normally haircut by 50%. There is no double counting of credits for loss reserve surpluses and prudential margins in reserves.
51. For the purposes of calculating expected capital needs for P/C loss reserves, and the discount calculation below, we adjust reserves to a level consistent with the TAC measurement. This avoids removing the incentive for companies to reserve conservatively.

#### **Discount on P/C loss reserves**

52. TAC is adjusted to eliminate any explicit or implicit discount of P/C loss reserves. Standard & Poor's then calculates its own estimate of the time value of money, based on the non-life reserve duration and the relevant 10-year government bond yield. We use a weighted-average for companies with reserves denominated in more than one currency.

We calculate the loss reserve discount as:

Non-life loss reserves (net of reinsurance) x  $(1 - (1/(1+r)^n))$  where:

r = applicable long-term government bond yield.  
n = mean term of claim liabilities in years.

53. As a matter of prudence, Standard & Poor's has chosen to haircut the loss reserve discount by 33%. The discount calculation is applied to loss reserves after any adjustments for deficits/surpluses.

#### **Discounted unearned premium reserve**

54. Standard & Poor's deducts 100% of non-life deferred acquisition costs when it calculates TAC. However, we recognize that value will normally be embedded in the unearned premium reserve (UPR). We recognize this value by giving partial credit for the time value of the unearned premium reserve. TAC is adjusted to reflect the discounted value of the UPR, based on the company's reserve duration (subject to a two-year maximum) and the relevant 10-year government bond yield (or a weighted-average for companies with reserves denominated in more than one currency).

We calculate the unearned premium reserve discount as:

Unearned premium reserve x  $(1 - (1/(1+r)^n))$  where:

r = applicable long-term government bond yield.  
n = estimated duration of reserves, subject to a two-year maximum.

55. We apply a 50% haircut to capture an allowance for expenses, taxes, and general conservatism over the timing of future claims. We will continue to reflect pricing risk elsewhere in the model through our premium charges.

#### **Policyholder capital available to absorb losses**

56. Certain forms of policyholder capital may be included in TAC if they are available to absorb losses (notably investment losses) across the organization. This could include the unallocated divisible surplus in the U.K. and free Rückstellung für Beitragsrückerstattung (RfB) in Germany. Policyholder capital is generally excluded from the hybrid equity ratio, with the notable exception of mutuals.

#### **Deferred tax**

57. Usually, no routine adjustments are made for on-balance-sheet deferred tax assets and liabilities, although we may make adjustments where asset recoverability is questionable or distant. All adjustments to TAC that would result in a tax charge or credit are adjusted for the tax impact. This typically applies to the value of off-balance-sheet life insurance in force, off-balance-sheet pension adjustments, unrealized investment gains, and deferred acquisition costs. In the absence of disclosed tax effects, adjustments are made using the effective tax rate determined from the income statement.

#### **Subsidiaries, associates, and other affiliates**

58. Unconsolidated investments in subsidiaries are subject to a 100% capital charge. This recognizes that the asset and liability risks associated with such subsidiaries are not consolidated in the reported financials and, therefore, the capital model. The 100% capital charge assumes that the subsidiary has sufficient capital to meet its requirements. If the subsidiary is material, the company should either be consolidated into the group capital model or a stand-alone analysis should be performed. The 100% capital charge is then adjusted up or down for any redundancy or deficiency of capital resources relative to requirements, with appropriate consideration of any capital fungibility constraints.
59. Standard & Poor's may give partial credit where the book value of listed affiliates is understated relative to their market value. We apply haircuts to the excess of market over book value of core or strategically important affiliates because, in our view, these holdings are unlikely to be fully realized and also to recognize the potential liquidity risks. We will recognize full value for the excess of market over book value of listed nonstrategic affiliates, subject to a standard 27% equity volatility charge. We will adjust upward the base charge of 27% if these investments are material or domiciled in higher-risk equity markets.

## **Leverage Analysis**

#### **Quality of capital**

60. Standard & Poor's measures the quality of capital on its various dimensions, such as debt leverage, hybrid leverage, reinsurance leverage, investment leverage, and the extent of intangibles, overdue receivables, asbestos reserves, and deferred tax assets on the balance sheet. Within our investment analysis, the extent of unlisted/private equity investments, property investments, hedge funds, and speculative-grade bonds will also tend to affect our view of the quality of capital.

## Leverage calculations

We calculate debt leverage globally as:

$$\frac{\text{Senior debt + excess hybrid debt + preferred stock}}{\text{ECA + senior debt + hybrid debt + preferred stock}}$$

61. Excess hybrid debt is defined as the amount in excess of:

- 15% for "intermediate" equity content; or
- 25% for "high" equity content.

We calculate excess hybrid debt as:

$$\frac{\text{Standard \& Poor's qualifying hybrid}}{\text{ECA + senior debt + hybrid debt + preferred stock}}$$

62. Standard & Poor's qualifying hybrid for this ratio is defined as "intermediate" or "high" equity content hybrid issued by the parent company. Hybrid issued or guaranteed by an operating subsidiary company should be excluded from the numerator of this ratio.

63. Hybrid issued or guaranteed by an operating subsidiary is treated as:

- Senior debt in our debt leverage calculation, but
- May be eligible as hybrid equity for inclusion in TAC.

64. Pension scheme deficits may also be included in the numerator and denominator of the debt leverage ratio (see "Pensions").

## Hybrid capital

65. A detailed description of hybrid capital is given in "Hybrid Capital Handbook: September 2008 Edition", published on Sept. 15, 2008.

66. Standard & Poor's employs a simple methodology for analyzing hybrid securities that parallels the regulatory approach, classifying hybrids into three categories to reflect their relative degree of equity strength. Table 2 summarizes the criteria for inclusion of hybrid capital securities in Standard & Poor's published total capital measures for insurance companies. The limits for inclusion by category broadly parallel the regulatory policy of capping the inclusion of hybrids in regulatory capital, and allow for global comparisons of capital measures.

**Table 2**

<b>Classification Of Hybrid Securities For Financial Services Companies</b>	
<b>Category</b>	<b>Examples</b>
<b>High Equity Content</b>	Short-dated mandatory convertible securities (less than three years). High-quality hybrids with participating coupons.
<b>Intermediate Equity Content</b>	Perpetual preferred shares.

**Table 2**

Classification Of Hybrid Securities For Financial Services Companies (cont.)	
	Most insurer undated deferrable Tier 1 instruments.
	Insurance long-dated hybrid instruments (residual maturity of 20 years or more) with coupon deferability.
	Most, but not all, Upper Tier 2 instruments.
	Limited life preferred shares (e.g. U.S. trust preferred).
	Eligible funded contingent capital for insurers.
<b>Low Equity Content</b>	
	Dated hybrid instruments with a residual maturity of five years or less.
	Auction-preferred securities.
	Nondeferrable subordinated debt.
	Instruments with put options.

## Hybrid Capital/Double Leverage Tolerance

67. To better reflect the often-significant regional variations in the nature of insurance regulation, as well as the many local differences in the regulatory eligibility of diverse forms of capital, Standard & Poor's uses differentiated criteria in respect of its hybrid capital and double leverage tolerances.
68. Our focus is on two analytic variables that are used to establish appropriate tolerances for hybrid capital and for the proceeds of ordinary debt-funded double leverage. The two analytic variables depend on the extent to which structural subordination is likely, in our view, to be enforced by regulators on a company-by-company basis, and also on the local regulatory tolerance of debt capital in eligible solvency.
69. The use of debt and hybrid capital to fund operating company capital is evaluated in the context of local regulation. Double leverage calculations are based on Standard & Poor's view of the local regulatory enforcement of structural subordination. In light of a growing trend by regulators to limit the use of debt and hybrid capital to fund insurance operating company capital, double leverage calculations are expressed as a percentage of group consolidated capital, which better captures these regulations.
70. Where the level of structural subordination is high and regulators allow holding-company debt to fund operating company capital, Standard & Poor's tolerances for double leverage will generally rise. Where the level of structural subordination is low and regulators exclude holding-company senior debt from group solvency capital, Standard & Poor's tolerances for double leverage will generally fall.
71. For capital models that are based on operating company statutory balance sheets, the excess over the double leverage tolerances are deducted from TAC. For capital models that are based on consolidated GAAP balance sheets, qualifying hybrid capital is added to TAC, subject to the tolerances referred to in table 3.

Table 3

Maximum Tolerances For Double Leverage And/Or Hybrid Equity Usage			
Cases where enforcement of structural subordination is high and regulators allow holding-company debt to fund operating-company capital (e.g., U.S., Bermuda, and Canadian general insurers)		Cases where enforcement of structural subordination is low and regulators exclude holding company senior debt from group solvency capital (e.g., Europe, Asia-Pacific, Latin American, and Canadian life insurers)	
Category	Maximum tolerance	Category	Maximum tolerance
Total double leverage tolerance	Up to 45% of capital	Total double leverage tolerance	Up to 35% of capital
Debt-funded double leverage	Up to 20% of capital	Debt-funded double leverage	0%
High Equity Content	Up to 25% of capital	High Equity Content	Up to 35% of capital
Intermediate Equity Content	Up to 15% of capital	Intermediate Equity Content	Up to 25% of capital
Low Equity Content	0% credit	Low Equity Content	0% credit

**Hybrid Ratios For Capital Adequacy**

**U.S.**

$$\frac{\text{Standard \& Poor's Qualifying Hybrid}}{\text{U.S. GAAP (consolidated) Capital + Total Hybrid + Total Senior Debt}}$$

**Non-U.S.**

$$\frac{\text{Standard \& Poor's Qualifying Hybrid}}{\text{Group Consolidated TAC (excluding hybrid) + Regulatory Qualifying Hybrid Capital*}}$$

**Double Leverage For Capital Adequacy**

**U.S.**

$$\frac{\text{Standard \& Poor's Qualifying Hybrid + Total Senior Debt + Nonqualifying Hybrid}}{\text{US GAAP (Consolidated) Capital + Total Hybrid + Total Senior Debt}}$$

**Non-U.S.**

$$\frac{\text{Standard \& Poor's Qualifying Hybrid Capital}}{\text{Group Consolidated TAC (excluding hybrid) + Regulatory Qualifying Hybrid Capital}}$$

Note: In regions with low subordination (Europe, etc.) this is the same calculation as hybrid leverage and reflects the ineligibility of senior debt in group solvency calculations.

\*The non-U.S. hybrid ratio has an amended definition of qualifying hybrid in the denominator. This now reflects Regulatory Qualifying Hybrid; previously this was based on Standard & Poor's Qualifying Hybrid. The amendment achieves greater parity in treatment between the U.S. and non-U.S. hybrid ratios.

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72. In Europe, Standard & Poor's qualifying hybrid capital for hybrid ratios and double leverage may include hybrid issued or guaranteed by an operating subsidiary in addition to parent company hybrid.
73. When determining if a hybrid capital instrument qualifies as Standard & Poor's qualifying hybrid, we first consider whether the instrument would be eligible regulatory capital and included in full in the regulatory solvency calculation.



We exclude any excess above regulatory upper limits from both Standard & Poor's qualifying hybrid and regulatory qualifying hybrid.

## **Diversification**

74. There is limited data to credibly model and project tail correlations. Study of company- and industry-level correlation matrices has highlighted numerous methodologies and factors being employed, and these have led to significant variation in the amount of diversification credit being assumed by companies in their models.
75. Standard & Poor's has taken a more-conservative view on how to project correlations in the tail than that generally observed in insurers' models. The matrices have been specifically designed for this model. This credit is in addition to the implicit diversification credit embedded in many of the charges (e.g., equity and mortality) where we are using indices and industry-level data. The diversification credit calculated brings the sum of the capital requirements for each risk at the various rating levels back to a level commensurate with the rating category. No explicit quantitative credit is currently given in the capital model for the geographic spread of business.
76. Our conservatism with respect to the explicit diversification credit also reflects some implicit diversification in the chosen confidence intervals for each risk charge. These were generated from five-year default data that we considered to be a more-appropriate measure to calibrate each charge than the more-onerous one-year horizon that we see applied in some regulatory regimes, where higher diversification credit is permitted.
77. There are four simple matrices applied in the model:
  - P/C captures correlation between different lines of business. These have been clustered into six main product groupings.
  - Life matrix looks through product types and captures the underlying risks, e.g., mortality, morbidity. These have been categorized into four risk types.
  - The third matrix looks to provide credit for the high level diversification derived from writing life and P/C risks.
  - Asset risk correlation matrix focuses on the three core investment classes.
78. Given the uncertainties around tail correlations, a 50% haircut is applied to the resulting diversification credit.
79. Standard & Poor's will continue to study the effects of diversification as part of its evolving analysis of economic capital models and ERM (see appendix 8).

## **Asset-Related Risks**

### **Credit risk charges**

80. Losses relating to credit largely result from credit defaults and changes in value resulting from ratings transitions, and systemic credit spread movements. The sources of these credit risks at insurance companies can include fixed-income assets, credit derivatives, commercial mortgages, and counterparty credit exposure relating to reinsurance contracts, deposits, and over-the-counter (OTC) derivative contracts.
81. We apply factors to all the major sources of credit default risk, including credit default swaps and OTC counterparty

credit exposure, where significant. Because losses on risk relating to systemic credit spread movements are largely related to asset-liability risks, exposure to this risk is likely to be captured in the factors for risk relating to asset-liability mismatches (see "Asset/Liability Management"). Based on our research on the potential economic impact of ratings transitions on insurance company portfolios, Standard & Poor's believes the magnitude of this risk does not warrant separate specific risk factors.

82. In calculating the expected capital adequacy for credit default risk, Standard & Poor's applies a default charge relevant to the tenor of and rating on the security.
83. **Methodology for computing default factors.** Standard & Poor's has tracked and studied default rates on each annual pool of ratings since 1981. We publish cumulative default statistics annually, based on data taken from Standard & Poor's CreditPro. These cumulative default studies were used to compute the annual marginal default rate for each rating and tenor.
84. Standard & Poor's discounted the marginal default rates using a spot curve based on term structure of U.S. dollar interest rate swaps plus 200 basis points (bps). We then aggregated the discounted marginal default rates occurring on or before each tenor for each rating for each separate pool to derive the discounted cumulative default rates. We computed the average and standard deviation of the discounted cumulative default rates across each pool. To create the credit risk factors, we selected the mean of the discounted cumulative defaults experienced across the pools and added a standard deviation movement based on an established confidence level commensurate with the targeted capital level. Recoveries were applied to the stressed discounted cumulative default rates, which varied based on credit quality of the exposure.

#### **Fixed-income securities**

85. Credit risk factors for fixed-income securities were formulated for each rating level and for five tenor groupings: (one year and less, one–five years, five–10 years, 10–20 years, more than 20 years). In the U.S., filing conventions require assets to be grouped according to NAIC (National Association of Insurance Commissioners) classifications. To determine which rating(s) to assume for the stressed cumulative default factors applied to each NAIC bucket, Standard & Poor's researched the corporate bond holdings across a spectrum of U.S. insurance companies and analyzed the breakdown of ratings in each NAIC category. From this review, we weighted the ratings within the NAIC classification band. Standard & Poor's assumes NAIC 6 assets are impaired and the company has experienced a commensurate reduction in capital. Therefore, the charges on assets categorized as NAIC 6 across all tenors largely reflect further potential impairment on the residual value. This was done by analyzing the empirical data on the prices of senior bonds at the time of default (proxy for the impaired value), and the emergence price after bankruptcy (proxy for the actual recovery value). The final NAIC 6 factors reflect the volatility of the difference between these two sets of data, stressed to confidence levels we view to be commensurate with the rating.

#### **Unaffiliated preferred shares**

86. We used the same methodology to derive the credit default factors for preferred shares as we used for fixed-income securities (see "Fixed-income securities"), except that a lower recovery rate (10%) was used across all rating classes.
87. Based on available reporting, Standard & Poor's bases the factor it applies to holdings of preferred shares of U.S. life insurance companies on NAIC classification and an assumed tenor of 10 years. It bases the factor it applies to holdings

of preferred shares of U.S. non-life insurance companies (where the reporting convention does not require preferred holdings to be broken out by NAIC classification) on an assumed ratings spectrum and a tenor of 25 years.

88. Factors for impaired preferred securities classified into the NAIC 6 category were based on the same methodology as the fixed-income securities, with the exception of the underlying data, which was based on subordinated bond prices.
89. Outside the U.S., the IFRS/GAAP capital model charges for preferred stock assume a 20-year tenor, 10% recovery, and an average 'BB' rating.

### **Sovereign debt and government agencies and government-sponsored enterprises**

90. Standard & Poor's does not apply credit default risk factors to direct sovereign debt that we have rated 'AAA'. For all other direct sovereign debt, we apply the same default factors that we apply to corporate obligations (default probabilities and recoveries will be assumed equivalent to the pools of corporate debt).
91. Standard & Poor's treats federal agencies of the U.S. government, and of other sovereigns that we rate 'AAA', and direct obligations of the national government (such as obligations of the U.S. Government National Mortgage Association) in a manner consistent with the sovereign debt of the country. We treat government-sponsored enterprises (GSEs) of national agencies, which have an implied, but not direct guarantee from the U.S. government, like corporate debt when modeling capital adequacy for credit risk. GSE-issued transactions that are securitizing mortgages will be treated differently from corporate debt in our credit concentration risk model.

### **OTC derivative counterparties**

92. In situations where Standard & Poor's determines that the counterparty credit exposure relating to OTC derivative contracts for an insurance company is material, we will calculate expected capital adequacy relating to such exposure. To determine the expected capital adequacy relating to such exposure, Standard & Poor's will apply the stressed discounted cumulative default factors (see Credit risk charges), based on the average tenor of the exposure and the rating on the counterparty to the related unrealized gains of the insurance company. We may give credit for counterparty netting and risk mitigation techniques, such as collateralization provisions, where applicable.

### **Credit default swaps**

93. In situations where Standard & Poor's determines that credit exposures relating to credit default swaps held by an insurance company are material, we will calculate expected capital adequacy relating to such exposure. To determine the level of exposure when the company has "long" credit exposure, Standard & Poor's will apply the stressed discounted cumulative default factors based on the tenor of the swap and the rating on the referenced party to the notional amount of the swap. Exposure to counterparties resulting from "short" positions (purchased protection) will be analyzed in the same fashion as for OTC counterparties. In cases where companies purchase credit default swaps to mitigate other credit exposures, we may factor this into the capital modeling.

### **Commercial mortgage loans (U.S.)**

94. **Methodology for computing default factors.** Standard & Poor's has tracked and studied default rates on more than 30,000 commercial mortgage loans that were originated in the U.S. since 1993 and pooled for Standard & Poor's rated commercial mortgage-backed securities (CMBS). We've tracked and recorded the occurrences of default relative to passage of time (loan age) since the vintage year (that is, year of origination). We have also studied the loss severity (recovery) relating to this pool of loans. It is important to note that for our cumulative default studies, Standard &

Poor's typically assigns a rating to the individual credits in the pools, but we do not typically assign a rating to the individual commercial loans within CMBS transactions. Instead, we assign a rating to the structured security that is backed by the pool of commercial mortgages.

95. For practical reasons, Standard & Poor's currently assumes that the percentage of commercial loans for each sector-type (e.g., office buildings, industrial space, and retail) in the insurance company's portfolio is identical to that observed in Standard & Poor's studies of default rates. This is a conservative view in our opinion; we believe that insurance companies are actually more concentrated in the sectors experiencing the lower defaults. Although conservative, it is lower than the capital charge used by Standard & Poor's in our model for financial institutions where deterioration in value has warranted higher charges.
96. **Marginal default rates for commercial mortgage loans.** Standard & Poor's computed expected losses for defaults on commercial mortgage loans by using the cumulative default rates to derive the marginal default rates. We derived a series of marginal default rates for each vintage year. Once we had determined marginal default rates for each of the vintage years across the various loan ages, they were discounted using the tenor-appropriate discount rate. For each tenor, we calculated the average and standard deviation of the discounted cumulative default rates across the vintage pools. We took the mean of the discounted cumulative defaults experienced across the vintage pools and added a standard deviation movement based on confidence intervals for the rating level.
97. The same technique (referenced tenors) described in "Credit risk charges" was used to derive the confidence levels. As in the case of other risks, we expect higher-rated companies to hold more capital for a given level of exposure to commercial mortgage loans. A recovery assumption of 70% was applied across all tenors.
98. **Capital charges for performing commercial mortgage loans.** For insurance companies, where reporting by mortgage tenor is available, five factors based on tenor buckets have been established for performing commercial mortgage loans. Standard & Poor's applies the same factor to all the loans within each tenor bucket.
99. For insurance companies, where reporting by mortgage tenor is not available, Standard & Poor's applies a single factor to holdings of performing commercial mortgage loans. The single factor is based on the discounted net cumulative default factors that coincide with the assumed individual tenors used above and are weighted in accordance with the notional amounts described above, which results in a weighted tenor of about 10 years.
100. **Capital charges for nonperforming commercial mortgage loans.** Standard & Poor's defines nonperforming loans as defaulted loans that are at least 90 days late in payment and that have not been resolved. Standard & Poor's research has determined that historically an average loss of approximately 30% has been experienced on the commercial mortgage-backed securities (CMBS)-related loans. Consequently, we apply a capital charge factor of 30% on all nonperforming commercial mortgage loans for all target capital levels (without regard to company rating). In other words, unlike other types of charges, RBC adequacy for nonperforming loans will be the same, regardless of the rating on the insurance company that owns the loans.
101. **Residential mortgage-backed securities (RMBS) and CMBS.** Please see "Methodology For Incorporating Incremental Stress Factors Into The Capital Adequacy Analysis of U.S. Insurers" to better understand the methodology for discrete/company specific (i.e., loan-level analysis) stress losses for RMBS and CMBS securities. Where we do not have access to discrete/company specific loan-level analysis, we use weighted industry averages derived from the discrete analyses for the various confidence levels (see table 4).

**Table 4**

RMBS And CMBS Weighted Industry Averages (%)				
	AAA	AA	A	BBB
RMBS	11.91	10.41	8.88	7.35
CMBS	31.53	26.17	18.29	10.84

CMBS--Commercial mortgage-backed securities. RMBS--Residential mortgage-backed securities.

### Mortgages (Europe)

102. Standard & Poor's recognizes that the capital risk to an insurer holding a mortgage asset largely depends on the degree to which that mortgage is backed by collateral. Since 2003, Standard & Poor's has differentiated its charges on German, Swiss, and Austrian mortgages, based on their loan to value (LTV) ratio. Since 2007, we have applied this approach to all non-U.S. markets. The charges will still be distinguished between performing and nonperforming loans, however, our model does not currently draw a distinction between commercial and residential mortgages. We may adjust the base factors to reflect other security features of the assets, valuation practices, etc.

## Other Asset Credit Risk Charges

### Reinsurance receivables plus reinsurance recoveries, less reinsurance deposits and letters of credit

103. The risk inherent in reinsurance recoverables is often the largest asset-based risk for P/C companies; particularly those writing longer-tailed lines of business. In that case, the primary company will estimate and record a reserve for notified outstanding claims and incurred but not reported claims, and will offset any reinsurance arrangement that it believes will bear a portion of those claims. However, the reinsurer will not settle these potential obligations until the insurers have settled the gross claim, which may take a long time. Standard & Poor's therefore selected a single tenor of 10 years for non-life insurance companies in computing the credit default factor. In the U.S. life insurance sector, this lag is substantially reduced so a single tenor of one year is applied for life insurance companies.
104. In the GAAP/IFRS model used outside the U.S., all reinsurance recoverables are charged based on a single tenor of 10 years, and we may make adjustments depending upon the split and nature of those recoverables, if we view it as material.
105. **Methodology for computing default factors.** These single tenors of 10 years and one year, respectively, are applied to the recoverables from reinsurers and subject to the specific reinsurer rating. If letters of credit from a financially secure financial institution or suitable trust assets are available to offset the recoverability risk, credit for up to 100% of the collateral could be used to offset the reinsurance recoverable credit risk charge.
106. We may apply a surcharge of 20% on reinsurance recoverable balances related to asbestos and environmental pollution losses to reflect the prospective impact on capital due to disputed coverage. This surcharge does not apply to intragroup reinsurance recoverables where the reinsurer is highly rated.

### Capital charge for fixed assets, including owner-occupied property

107. The charge applied against the market value of owner-occupied property reflects a 5% liquidity premium at 'BBB' over the real estate charge for the specific market in which the property is held (and is then scaled up at higher ratings).

108. We do not assign a capital charge to investment income due and accrued interest because past experience has shown us that the risk associated with this is not material.

### **Deposits with credit institutions**

109. Standard & Poor's applies a charge to cash and bank deposits to reflect the counterparty risk associated with these assets. In most developed markets, a standard flat-rate charge will be applied. Standard & Poor's derived this charge from its corporate default studies using a methodology consistent with that used for deriving credit risk charges on corporate bonds. As bank deposits are short-term assets, Standard & Poor's has assumed a duration of less than one year for these assets. Recovery assumptions, however, are higher than for corporate bonds. This reflects the potential support of the sovereign we expect for depositors with financial institutions we consider systemically important, owing to the importance of confidence in the banking system for financial stability.
110. In less-developed markets, where the local currency sovereign rating is lower than 'A-', the charge applied to bank deposits is usually higher, to reflect the additional credit risk. The sovereign rating is used as a proxy for the credit risk associated with bank deposits.
111. Standard & Poor's also applies a concentration charge to bank deposits, in line with the approach for other asset classes.

### **Loans**

112. For unsecured loans, Standard & Poor's has again looked to its default statistics. We assume that half the loans are 'B' range and the other half 'BB' range and that the outstanding duration is five years. If loans represent a material asset on the balance sheet, we may conduct additional analysis to refine the charge.
113. Policy loans are usually secured against an underlying policy liability, so no charge is applied to these assets. Provisions for bad debts or recoveries should be offset against the loan balance.

### **Unit-linked assets**

114. Standard & Poor's does not apply an explicit charge to unit-linked assets. Expense risk, lapse risk, operational risk, and risks associated with embedded options in the contract (e.g., guarantees) are captured through liability-based reserve charges.

### **Other assets**

115. Other assets not explicitly mentioned, or captured in the calculation of TAC, are subject to a 5% other-asset charge for 'BBB', which is scaled using the same confidence levels previously described.

## **Volatility Risk**

### **Unaffiliated common stock: Methodology for computing volatility risk factors**

116. Equity charges in the capital model have been derived for each market using a log-normal regime-switching approach. We based the base model on work carried out at the University of Toronto and the Society of Actuaries in the U.S. We then took monthly price data from the local Morgan Stanley Capital International (MSCI) indices for each country for the past 30 years (or the longest possible period, if less). The model was then parameterized to these data and the tail

returns were estimated over 10,000 simulations to each of our defined confidence levels.

117. Historically, equity price models commonly included the assumptions that equity prices followed a geometric Brownian motion and that volatility was a constant. This is equivalent to assuming that price changes follow the log-normal distribution and continuously compounded returns follow the normal distribution.
118. These days, the limitations of this simple model, particularly in the tail, are more widely appreciated. The regime-switching model is one way to incorporate the observed fat tails and negative skew implied by the historical data, and also allows for nonconstant volatility to be assumed, providing a closer fit to observed returns.
119. The regime-switching model chosen by Standard & Poor's assumes two distinct periods (regimes), generally a stable period, characterized by a relatively higher mean return and relatively lower volatility, and a less-stable period, characterized by a relatively lower mean return and relatively higher volatility. Within each regime, returns are assumed to follow a log-normal distribution with regime-specific parameters. Given that the process is in either regime at any one time, there exists an associated probability of transitioning between regimes. The transition process is assumed to be Markovian; the probability of transition depends only on the current state, and not on previous states. The process randomly switches between the two log-normal processes, with the probabilities of switching regimes given by the estimated transition probabilities. This process not only produces the desired fatter tails, but we also believe it captures stochastic volatility in a simple, yet effective, manner.
120. For each country under consideration, the model was parameterized to 30 years of monthly returns data (where possible) from the respective MSCI index for the country. The parameters estimated were the mean return for each regime, the volatility for each regime, and the two transition probabilities of switching between regimes. We estimated the parameters using maximum likelihood estimation. We then simulated 10,000 monthly equity returns paths, making use of the estimated parameters and a high-quality random number generator. For each target rating, the associated confidence levels were mapped to percentiles of the one-year returns distribution of the 10,000 simulated paths to produce the capital charges.
121. The simulation technique involved generating monthly returns paths. For each path, the initial regime was selected using the unconditional probabilities  $\pi_1$  and  $\pi_2$ . Once the initial regime was chosen, the algorithm simulated monthly returns by randomly drawing from the regime-specific estimated distribution. After the return value for the month was drawn, the algorithm compared a random draw from the uniform distribution with the appropriate transition probability to select the regime assumed for the following month. Analytical adjustments were applied to the final charges to group countries displaying similar characteristics into seven distinct charging buckets (see "Revised Insurance Risk-Based Capital Model Charge Methodology For Common Equities," published on Nov. 21, 2006).
122. Diversification within cross-border equity portfolios has been recognized by applying this method to regional equity indices. Again, monthly data were taken from the MSCI, and insurers that can demonstrate that they maintain a broadly based portfolio will be able to apply the index charge to that portfolio, rather than the individual country-specific charges. Some judgment will be required in deciding whether a portfolio is sufficiently well balanced to justify the regional charge. As an example, the MSCI Europe index has about 50% of its weight over two countries (U.K. and France) and about 75% of its weight over five countries (U.K., France, Germany, Switzerland, and Spain). An

equity portfolio would need to broadly mirror the proportions and geographic split to warrant the regional index charge.

**Real estate**

- 123. Standard & Poor's has assumed that property prices follow a log-normal distribution (that is, that compound returns follow the normal distribution) and that the volatility of prices is constant over time.
- 124. For selected countries, the model was parameterized with reference to quarterly or annual capital value data over periods of 10, 20, and 30 years. The primary data sources were publicly available data published by Investment Property Databank and various local indices. Given the lack of reliable data available for most countries, Standard & Poor's decided that it would apply three categories of property investment charge for bands of countries, based on its multiperiod analysis of several selected countries.
- 125. The final charge for each rating level was then determined using the appropriate confidence levels for the parameterized model.

**Schedule BA invested assets, including bond, mortgages, real estate, and common stock--U.S.**

- 126. For companies filing U.S. statutory financial statements and reporting invested assets in Schedule BA, Standard & Poor's may apply a higher capital charge. Because these assets are usually higher risk or have a less-liquid secondary market, the range of the charge will likely be 20%–50%. For companies that employ a hedge fund-of-fund investment strategy, Standard & Poor's acknowledges that the base capital charge (20%-50%) might not reflect the reduced volatility of a fund-of-fund investment strategy. As an alternative to the general capital charge, Standard & Poor's has developed a tailored analytical approach for forecasting the likely volatility for any hedge fund-of-fund investment strategy. For the fund-of-fund investment strategies that are analyzed under this enhanced analytical approach, Standard & Poor's will apply capital charges using confidence intervals that are consistent with our insurance risk-based capital adequacy model.

**Invested asset concentration risk**

- 127. This adjustment is for single-issuer concentrations of more than 10% of TAC. We assess assets associated with a single issuer that exceed the applicable concentration using a graded charge based on the size of the concentration.
- 128. All assets of a single-issuer are aggregated for this assessment. Therefore, we combine the total of all equity, bond, loan, deposits, and derivative exposures to a single counterparty, together with any direct property investments, to assess the top 10 exposures. Any exposure greater than 10% of TAC is subject to a concentration risk charge based on a sliding scale (see table 5). For example, an exposure equal to 100% of TAC would be subject to a concentration charge of 48% (15% x 20% + 25% x 40% + 25% x 60% + 25% x 80%) of the exposure, on top of any applicable credit or market risk charges.

**Table 5**

Invested Asset Concentration Charge	
Exposure relative to TAC (%)	Concentration charge (%)
10-25	20
25-50	40
50-75	60



**Table 5**

Invested Asset Concentration Charge (cont.)	
75-100	80
>100	100

TAC--Total adjusted capital.

129. Note that we do not apply concentration charges when a company invests in debt issued by the sovereign in whose jurisdiction it is domiciled (or in debt issued by sovereign-sponsored entities that we view as carrying a guarantee from that sovereign). We do apply charges to all other sovereign or sovereign-sponsored debt, on the same basis as any other issuer.
130. We employ the concentration factor primarily as a "flag" in the capital analysis and the results of the capital model highlight the impact of this factor.

### Size factor

131. The asset risk charges include a size factor to incorporate the risk associated with a smaller portfolio. In our view, the larger the portfolio, the more likely it is to be diversified and to withstand various risks. The factor is based on total invested assets and is multiplied by the total asset risk charge for the insurer, subject to a minimum of 1x. This means the largest insurer would still be subject to the full asset charges determined in the model, but would not be subject to a surcharge related to lack of portfolio diversification.
132. We employ the size factor primarily as a "flag" in the capital analysis and the results of the capital model highlight the impact of this factor.

## Liability-Related Risks P/C (Non-Life) Charges

### Evaluation of U.S. P/C (non-life) underwriting and reserve risks

133. In our analysis, the fundamental risk associated with underwriting and reserving is that in setting both the premium and reserve levels, the emergence of a claim and its actual cost will vary from the expected cost by line of business. The risk exists not only on all present and future business, but also on past business not already settled. Although internal frequency and severity estimations account for a large part of the variability, changes in economic, legal, and social conditions can increase the variability of claim costs.
134. The underwriting risk is that the company's business will be unprofitable and that underwriting losses will need to be covered by capital.
135. **Methodology for computing risk charge factors.** Standard & Poor's methodology is adapted from the NAIC methodology that was first applied by U.S. regulators in the early 1990s for their RBC model. The charges reflect 20 years of experience, covering at least two full underwriting cycles.

### Premium risk

136. To gauge premium risk for primary and proportional reinsurance, Standard & Poor's first analyzed Schedule P data from 1994-2003 (10 years). This information is filed with the U.S. regulators and offers line-of-business accident- and calendar-year loss data. The risk associated with business written but not yet earned was not charged in the model, as

we judged the equity in the unearned premium reserve to be sufficient to cover the risk.

137. Investment income resulting from the time lag between premium collection and loss payment is an important consideration in insurer profitability. Accident-year loss data was captured from individual companies that constituted 90% or more of the U.S. market share for each line of business. We selected the second-highest observed accident-year loss ratio from 1994-2003 and an average expense ratio for all years by business line. We then calculated a combined ratio (CR) by adding the two ratios and calculated the underwriting risk factor (representing observed volatility from 1994-2003) by subtracting 100% from the CR.
138. We calculated the final premium factor (reflecting volatility over a 20-year period--both hard and soft underwriting cycles) by taking a simple average of the factors for each line of business for each 10-year period. We apply this factor to the net written premium for each line of business and scale it to ratings higher than 'BBB' according to the confidence levels established in the default work on fixed-income securities.
139. The charges for proportional reinsurance continue to reflect the underlying primary insurance charges. The data on nonproportional reinsurance is less meaningful because the information is aggregated into just three groupings: short-tailed lines of business (property); long-tailed lines of business (casualty); and financial lines. In U.S. statutory filings, these are referred to as Reinsurance A, B, and C, respectively.
140. To provide some granularity, Standard & Poor's has chosen to base its charges on the primary charges, with a surcharge for the nonproportional, longer-tailed lines. We deemed the incremental charge to be prudent as experience has shown us that reinsurers in excess-of-loss positions sufficiently above the working layer covers of proportional and primary business are not as aware of unexpected emerging volatility and have less time to change pricing and terms and conditions. No surcharge is applied to property lines as the period of uncertainty is greatly reduced and a separate property-catastrophe charge is applied.
141. We also conducted analysis on a net of reinsurance basis. Because reinsurance can reduce underwriting volatility and risk, we compared net and gross worst accident-year results for all lines of business, but did not find a meaningful distinction.
142. With respect to the workers' compensation line, we wished to mitigate a potential downward bias in our data which could result from the fact that some workers' compensation funds might not be part of the data set. We performed a separate analysis and increased our calculated factors modestly.

### **Reserve risk**

143. Reserve risk is the risk that balance sheet loss reserves will become deficient due to unexpected variability in estimating frequency and severity trends, as well as changes in economic, legal, and social conditions that can add further variability to claim costs. The reserve risk charge does not attempt to measure the adequacy of current loss reserves. This is done elsewhere in the financial strength analysis and any adjustment to set the reserves at an adequate level is done in TAC.
144. The reserve risk charge measures only the variability a company would expect to encounter in its reserve levels given its lines of business and ensures that capital is sufficient to cover this expected variability at different levels of

confidence.

145. **Methodology for computing risk charge factors.** Standard & Poor's used a loss development metric (LDM) methodology, where the LDM measures changes in ultimate incurred loss from one calendar year date to the next by line and accident year. The LDM measures the magnitude of adverse or favorable loss reserve development over time. An LDM greater than one indicates adverse reserve development from one period to the next and an LDM less than one indicates favorable reserve development. The LDM was developed from Standard & Poor's database, which contains 20 years of loss data (1984-2003). Volatility in LDM ratios by lag is an indicator of reserve volatility.
146. We created "data triangles" of LDM ratios (current accident-year ultimate net loss divided by ultimate accident-year net loss in the prior annual time periods) for each company group using Schedule P lines of business. These LDM ratios, for all lines of business, were discounted using one of three LIBOR discount factors, chosen to suit the expected duration of the line of business.
147. The discounted LDM ratios were calculated by line of business, company, and accident year and a percentile distribution was established to measure adverse scenario loss development. Higher percentiles indicate more-adverse scenarios. We produced the risk charge by taking a company's indicated adverse scenario ultimate incurred loss, minus the carried ultimate incurred loss.
148. The LDM factors at the 75th percentile were selected for all lines except workers' compensation, medical malpractice claims made, passenger auto liability, and homeowners'/farm owners'. Although the individual lines could be more volatile relative to other lines of business, all were stable in their volatility at the 75th percentile. The noted volatility rose more quickly and/or more steeply for some lines of business. To capture this risk, a higher percentile (ranging from 80th to 90th percentile) was used on a selected basis.
149. The factor was scaled to the rating levels higher than 'BBB' according to the confidence levels established in the default work on fixed-income securities. The factors are the same for all primary, proportional, and nonproportional covers. Standard & Poor's continues to seek to break down the Reinsurance A-C further into lines of business comparable to those reported on proportional reinsurance.

#### **Premium and reserve charges outside the U.S.**

150. Premium and reserve charges outside the U.S. are adapted for relevant regional markets and conditions. However, in view of the varying levels of public information available outside the U.S., the U.S. charges, suitably mapped to regional definitions of lines of business, provide significant input to setting regional charges. Other influencing factors are:
  - Our perceptions of volatility relative to the U.S. (particularly for liability lines of business, where non-U.S. experience has been significantly better);
  - Public-domain regulatory charges;
  - The charges embedded in insurers' own capital models; and
  - The observations derived from rating insurance securitizations.
151. For reinsurers, U.S. exposed business is captured using U.S. statutory lines of business and associated charges. Non-U.S. business is captured using local accounting classes and associated charges.

### **Exposure-driven property catastrophe charge**

152. Standard & Poor's incorporates a tax-adjusted aggregate one-in-250-year property-line-only probable maximum loss catastrophe capital charge, calculated net of reinsurance and other forms of mitigation such as catastrophe bonds. This probable maximum loss must include demand surge, fire following (attached to earthquake and fire policies), sprinkler leakage, storm surge, and secondary uncertainty losses. The capital charge covers global catastrophe exposures: hurricanes (wind), flood, earthquake, tornadoes, and hail. The charge should capture the impact of investments in catastrophe bonds, as well as those issued by the insurer.
153. There are two premium adjustments. Standard & Poor's removes the catastrophe load premium embedded in the premium risk charge so as not to double-count required capital. In the absence of catastrophe loading computed by the insurer, a 5% premium adjustment is made. The second adjustment is to reduce the net aggregate one-in-250-year modeled loss by 70% of the associated net written premiums, given the short-tail nature of property catastrophe risk.
154. This charge is also net of any applicable tax relief. Standard & Poor's believes that the charge represents an extreme event risk and if it occurs, those that are taxpayers would receive this benefit and it would absorb some of the surplus impact. The charge is material enough that we do not scale it up for higher rating levels; we apply the one-in-250-year standard to all insurers and reinsurers.

### **Liability Related Risks Life Charges**

155. A fundamental risk in pricing life insurance products is that the mortality/longevity, expense, and persistency assumptions built into the products may not be sufficiently conservative.

#### **Methodology for mortality risk charge**

156. Standard & Poor's measured the volatility of actual to expected ratios for the top 100 U.S. life companies. In this review, some adjustments were made to remove outliers, typically related to merger and acquisition activity. We calculated a standard deviation of actual to expected ratios and translated it into a percentage of the net amount of insurance at risk. We then computed relative factors by using the confidence levels.
157. The factors are applied to several net-amount-at-risk groupings: less than \$1 billion, \$1 billion-\$5 billion, \$5 billion-\$10 billion, \$10 billion-\$50 billion, \$50 billion-\$100 billion, and more than \$100 billion. The in-force bands were created to provide credit for higher levels of diversification. Credit for catastrophic reinsurance, assuming no significant risks are excluded (nuclear, biological, and chemical) is permitted up to 20% of the base charge. These factors are applied for products sold in the highly developed life insurance markets (defined as Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Greece, Hong Kong, Iceland, Ireland, Italy, Japan, Republic of Korea, Luxembourg, Malta, The Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Swiss Confederation, Taiwan [Republic of China], the U.K., and the U.S.).
158. The mortality factors applied in highly developed markets are increased by 25% for those in medium-developed life insurance markets (defined as remainder of the EU, Argentina, Brazil, Chile, Israel, Malaysia, Mexico, and South Africa). The mortality factors are increased by 50% for all other nations, where we anticipate that the life insurance market would be less developed.

159. Critical illness coverage is a relatively new product offering in many markets. Because actual loss experience is still too much in its infancy to be meaningful, Standard & Poor's used a multiple of 3x the mortality risk charges across the same band of in-force groupings denoted previously. As the data develops, it is our intention to re-evaluate the risk and assign a capital risk charge that we believe is more reflective of the underlying volatility. In many cases, critical illness cover is offered as a rider to a base life insurance policy. In these cases, we apply only the critical illness charge, as it is the dominant risk, and should incorporate the mortality-related volatility.

#### **Methodology for longevity risk charge**

160. Standard & Poor's derived the longevity charge by measuring the actual life expectancy data and its development for each major European market in the past 10, 15, and 20 years. The volatility of change in life expectancy around the mean trend was then calculated and assumed to be normally distributed around that trend. The implied charge at each rating level was then calculated using the defined confidence intervals.
161. Some additional assumptions underlie the setting of this charge. First, we assume that an insurer will maintain comparable levels of prudence in its longevity assumptions as underlying life expectancy changes. The same charge is applied to an insurer that has large margins in its assumptions as to one that uses small margins, the differences in prudence of reserving will be captured elsewhere in the rating analysis. Second, we assume that reserves for longevity are not, in practice, adjusted every year, as it typically takes several years for a trend to be distinguished from random fluctuations. Standard & Poor's observes such reserve additions occurring at approximately five-year intervals. Consequently, the longevity charge in the capital model reflects our opinion of the likely reserve strengthening that would be carried out in the coming year, rather than the actual incremental cost of one year's improvement in mortality.

#### **Life reserve risks--other**

162. Standard & Poor's also applies a life reserve charge to pick up residual risks within product types. Expense risk, lapse risk, operational risk, and risks associated with embedded options in a contract (e.g., guarantees) are captured through liability-based reserve charges.

## **Asset-Liability Management**

#### **Evaluating asset/liability mismatch ALM risk--U.S.**

163. Standard & Poor's has developed factors that address the increasing complexity of life products. These ALM factors will be applied to insurance products, where spread income is generated between the cost of funding and the yield on assets including traditional participating business, fixed annuities, indexed annuities, funding agreements, guaranteed investment contracts (GICs), medium-term notes (MTNs), and structured settlements.
164. Each of the ALM factors consists of an aggregation of various subfactors that capture the different types of risks embedded in each type of liability.
165. All of the ALM factors consider mismatch risk, systemic spread volatility risk, and guarantees and options. We apply the factors for ALM risk to the statement value of liabilities. Although foreign exchange risk is not directly addressed in the model, we may make adjustments to the ALM factors to account for such risk, if applicable.

**Methodology for computing asset/liability mismatch factors in the U.S.**

166. The ALM factors consider expected capital requirement for durational mismatch risk, which is calculated comprising two components: an assumed durational mismatch and an applied interest rate movement (interest rate volatility).
167. Standard & Poor's assumes that the simple durational mismatch provides a proxy for the net percentage change in market value, between the combined assets, liabilities and hedge instruments, given a 100 bps change in rates (sometimes known as modified duration). Standard & Poor's also makes an assumption regarding the applied interest rate movements (volatility), which are stressed according to a confidence level that is commensurate with the rating's spectrum.
168. Standard & Poor's designates a financial instrument in each international locality to act as a proxy benchmark to use when investigating volatility based on empirical data. We choose the proxies based on tenor and other characteristics that we feel best link the interest rate volatility to our assessment of company data and practices.
169. Once the proxy benchmark asset is chosen, we determine the annualized standard deviation of monthly percentage movements (change in yield divided by previous yield) in rates observed over a representative time period, which would typically be at least five years. The standard deviation is then multiplied by the year-end yield on the proxy benchmark asset to equate the standard deviation to an applied basis point shift.
170. Standard & Poor's rationale for deriving standard deviations based on percentage movements, rather than actual basis point movements, and then converting back to basis points, is to allow us to take observed volatility under different rate scenarios and calibrate it to current rate levels.
171. The ALM factors also consider capital required to support systemic spread volatility risk, which is also calculated comprising two components: an assumed spread duration mismatch and an applied proxy for spread movement (spread volatility).
172. Standard & Poor's assumes each of the nonindexed funding type liabilities in a given international jurisdiction will be exposed to the same amount of systemic spread volatility risk for a given targeted rating category. Our factor for determining systemic spread volatility risk is designed to capture the amount of capital adequacy that we believe is required to cover the impact of:
  - Asset spreads widening relative to that of the liability or hedge instrument in cases where assets are longer than the liabilities or market value (MV) sensitivity of assets is greater than MV sensitivity of liabilities; and
  - Asset spreads tightening in cases where assets are shorter than the liabilities or MV sensitivity of assets is less than MV sensitivity of liabilities.
173. In both cases, we seek to determine capital required to cover for such losses only over the period of time where a mismatch exists and make the determination that the mismatch can be due to either case. Standard & Poor's uses the same assumed durational mismatch as developed for mismatch risk.
174. To develop an applied proxy for spread movement, Standard & Poor's compared the empirically observed monthly spread differential between a U.S. dollar 'A' rated bond index created with a constant 10-year maturity and the 10-year constant maturity U.S. dollar swap index, over a representative time period. The spread differentials were separated by

observation month to create 12 different sets of data (e.g., spread differential observed in January of each year over the entire observed period).

175. For each set of data, Standard & Poor's calculated the change in spread observed over each of the annual periods and divided it by initial yield at the start of each year to derive the annual percentage change in spread relative to the asset yield. The standard deviation of the percentage change in spread was calculated for each of the 12 sets of data (a one-year period coincides with our targeted period for expected capital sufficiency). To calibrate the percentage change to current markets and convert to basis points, the product of the percentage change in spread and the current rate on the bond index was used as the applied standard deviation.
176. Although Standard & Poor's is aware that various sectors (e.g., asset-backed and mortgage-backed securities), ratings, and tenors will produce varying statistical spread relationships, we believe that this methodology provides reasonable estimates of expected spread volatility given the targeted confidence levels.
177. Standard & Poor's recognizes that spreads and underlying interest rates do not move wholly in step. In determining the volatility risk charge, allowance for historic levels of correlation is incorporated. The analysis is repeated, as above, using the U.S. dollar 'A' rated bond index created with a constant 10-year maturity separated by observation month to create 12 different sets of data. For each set of data, we calculated the change in yield observed over each of the annual periods and divided it by initial yield at the start of each year to derive the annual percentage change in yield relative to the asset yield. We then calculated the standard deviation of the percentage change in yield for each of the 12 sets of data. To calibrate the percentage change to current markets and convert to basis points, the product of the percentage change in spread and the current rate on the bond index was used as the applied standard deviation.
178. The last risk the ALM factors consider is that associated with the structural features embedded in insurance company investment products, such as payout schedules based on mortality, book value surrenders upon death, minimum guarantees, and benefit responsive withdrawals. When present, Standard & Poor's will view these risks as additive, and we have developed incremental risk factors for each of the major types of structural features that have the potential to create adverse economic losses. The appropriate incremental risk factors will be aggregated with the mismatch and spread volatility risk factors to compute a single risk factor for each product.
179. In most cases, Standard & Poor's has made industrywide assumptions we consider reasonable based on the extensive data available, but we realize that each company varies in its practices, and additional analytic services can be provided to refine company-specific assumptions.

### **Variable annuity guarantees**

180. Standard & Poor's has revised its capital charges for variable annuities where some fixed or indexed guaranteed living or death benefit exists on underlying equity funds. The criteria responds to product developments that increase the risk of these benefits in varying market conditions over a long period of time and the regulatory requirements that assess these long-term risks to insurers through sophisticated stochastic modeling.
181. The C-3 Phase II regulatory requirement was implemented in the U.S. for year-end 2005 statutory reporting. It provides a stochastic approach to modeling the risk in variable annuity guarantees. Standard & Poor's reviews the results provided by companies and applies the stochastically generated capital charges where the results are

considered reasonable. The capital required is based on the difference between the total assets required (TAR) at various conditional tail expectation (CTE) levels minus the reserves held, and it allows 50% credit for the value of hedging. The CTE-based data should be based on the American Academy of Actuaries prepackaged scenarios to ensure reasonably comparable results. As a result, CTE (90), CTE (95), CTE (98), and CTE (99.5) correlate with 'BBB', 'A', 'AA', and 'AAA' capital requirements, respectively. For companies with demonstrated robust hedging programs, Standard & Poor's may eventually give a higher level of credit for hedging.

182. This formulation of capital required is not affected by any change in reserves held, such as occurred with the adoption of Actuarial Guideline XLIII (AG 43), which became effective on Dec. 31, 2009. This is because every dollar change in reserves is offset by an equal but opposite change in both reported statutory capital and the capital requirement we calculate.
183. Under the C-3 Phase II regulatory requirement, insurers have the option to occasionally switch between smoothed and unsmoothed TAR values, provided their regulator consents. At year-end 2009, some insurers switched to unsmoothed TAR values. Rationales vary, but Standard & Poor's has observed that unsmoothed TAR values require less capital from insurers in a rising equity market and smoothed values require less capital in a declining market.
184. Therefore, to enhance consistency and comparability, Standard & Poor's uses unsmoothed TAR values to calculate the capital required metric. In addition, when forming an opinion of insurer capitalization, Standard & Poor's considers the sensitivity of capital required to various factors because point-in-time capital metrics, even stochastic ones, cannot adequately reflect the potential fluctuations in capital required resulting from significant changes in the financial markets. Because the capital required for variable annuity risks can increase dramatically when equity markets decline, Standard & Poor's opinion of the quality of capitalization for these risks will reflect our sensitivity analysis of the impact on capital required from assuming a range of immediate material declines in the equity markets, for example, declines of 30%, 50%, and 70%.
185. In cases where we believe a company's stochastic modeling is not as robust, capital charges will be assessed through static charges applied to the related account balances associated with variable annuities with death or living benefit riders. These charges were developed using a series of more than 150 stress tests applied to a typical portfolio for each benefit type at the same confidence levels. Charges on this basis at the 'AA' level range from 0.56% for a simple return-of-premium death benefit to 3.46% for a guaranteed withdrawal benefit.
186. Outside the U.S., variable annuities are most prevalent in Canada (segregated funds) and Japan. Charges have been developed for these markets, taking into consideration the treatment in the U.S. and the product and regulatory features of the local markets.

## **ALM: GAAP/IFRS Model**

### **Life**

187. The ALM charge in Standard & Poor's capital model consists of two elements.
188. The first is an estimate of the percentage divergence between asset and liability values, assuming that they are



mismatched by one year, for interest rate and spread movements associated with each confidence level ('BBB', 'A', 'AA', and 'AAA'). This is based on the analysis of U.S. bond yields, as described above, taking into consideration the availability and credibility of data in other regions. The final volatility charge, in both the statutory and GAAP models, is equalized and applied globally, with the exception of Japan.

189. The second element is an assumed durational mismatch between assets and liabilities. For life insurance, this ranges between one and 10 years, depending on the market and the structural features within it. For traditional life insurance business, where bonuses are paid on top of guaranteed benefits, credit has been given to the flexibility inherent in these discretionary benefits.
190. Example: Germany. The modified durations of assets and guaranteed benefits typically differ by about seven years (market average). However, the current yield on those assets is greater than the current average guarantee on the matching liabilities, and therefore bonuses are being paid. If interest rates were to fall by a small amount, then the value of the guaranteed benefits would increase by more than the value of the assets, but the impact of this would be borne almost exclusively by the policyholders, in the form of lower bonuses. Only if an interest rate shock greater than the current margin of asset yield over average guarantee occurs would the insurer's capital suffer.
191. Standard & Poor's has made assumptions about the typical spread between yields on assets and average guarantees and compared them with the assumed interest rate shocks at different rating levels. For simplicity in the model, the impact of this loss-absorbing cushion is translated into an effective reduction in the assumed mismatch for the market. In the case of Germany, the effect has been to turn the seven-year observed mismatch into an implied three-year mismatch.

#### **Asset-liability management adjustment**

192. For life insurers, the application of country-specific duration settings within the model captures what we consider to be a reasonable proxy for each market and are intentionally conservative to account for risks not captured in the simple duration mismatch measure. Although we believe these charges are appropriate in most cases, they may not be appropriate for companies that use more-sophisticated tools and methods for ALM. Therefore, an adjustment to the model is possible in instances where the company can demonstrate tighter ALM.
193. We determine the amount of credit to give through our assessment of the insurer's ALM risk controls, which we measure within our ERM process. For companies with Strong or Excellent ALM risk controls, as demonstrated through a review of the tools and reports that they use and some current portfolio and historical measures, we could lower the charge below the standard for their market, as shown:
  - For those with Strong ALM risk controls, we will apply a factor of the average of the standard factor, and a factor based on the company's actual maximum target mismatch. The average will be subject to a floor of one year.
  - For those with Excellent ERM risk controls, we will base the charge on the company's actual target mismatch, subject to the one-year floor.
194. We will continue to apply the standard model charges for companies with Adequate or Weak ALM risk controls.
195. Example: Company XYZ, based in Germany, operates an ALM policy that has an upper fixed-income investment policy limit equivalent to a one-year duration mismatch. The capital model applies a three-year duration setting for

## Germany

196. Under the four scenarios for ALM risk control assessments, we would adjust the duration setting as follows:
- Excellent: lower to one year.
  - Strong: lower to two years.
  - Adequate: remain at three years, with no offset.
  - Weak: remain at three years, with no offset.
197. If Company XYZ were in the U.S., the U.K., Spain, Australia, New Zealand, or Canada, where we already assume a one-year mismatch, no adjustment to the base factors would be necessary.
198. The ALM methodology (linked to the ERM assessment) extends to the non-life ALM charges.
199. This approach is the starting point for the capital model. We believe the fungibility of capital to cover ALM risks that may arise in different legal entities, regions, or simply between the policyholder and shareholder fund forms a key part of any analytical adjustment. The resulting capital charges are the baseline for any credibility adjustment for an economic capital model assessment, in our view.

## Non-life

200. For non-life insurance, we also apply the ALM charge, to reflect the risk to capital from movements in yields and spreads on the market value of bonds and the potential reinvestment risk associated with a mismatch between asset and liability durations. Although Standard & Poor's gives partial credit for discounting of loss reserves in its definition of capital, changes in the market value of bonds are unlikely to be offset by an equivalent change in the value of liabilities.
201. Standard & Poor's uses the same underlying methodology to derive capital requirements for shareholder and non-life bond volatility risk as that used to derive equivalent charges on bonds backing life insurance business. That said, there is no possibility of credit for discretionary benefits.
202. Although the underlying methodology to determine interest rate and spread volatility is the same, our approach to the assumed mismatch is different. Investments in long-term bonds are subject to additional risk for non-life insurers, because of the greater uncertainty around liability cash flows, particularly for long-tail lines of business. To simplify the analysis and information requirements, Standard & Poor's has decided to use the same duration buckets for bonds backing non-life insurance liabilities as those used to assess credit risk. Standard & Poor's recognizes that the weighted-average duration of fixed-income securities in each bucket is likely to be less than the midpoint of the range. To take into account the challenges associated with matching non-life liabilities, we have assumed the duration mismatch is 50% of the midpoint of each bond duration bucket.
203. For example, the assumed duration mismatch on bonds with one-five years until maturity is 50% of the midpoint of the range (three years), or 1.5 years. In other words, the cash flow from the asset (maturity proceeds) are assumed to emerge in three years, whereas the liability cash flows are assumed to emerge between 1.5 and 4.5 years, reflecting uncertainty around the timing of claims settlement. The longer the liability duration (and, therefore, the longer the duration of the assumed matching asset), the greater the potential mismatch and exposure to changing yields and

spreads. Consequently, capital requirements are set at a higher level for longer-duration assets.

### **Shareholder**

204. The assumed duration mismatch for bonds backing shareholders' equity is the outstanding duration of the fixed-income security, as changes in yields and spreads directly affect net assets.
205. Like all charges in the capital model, analytical adjustments are made if Standard & Poor's determines that the capital requirements for non-life and shareholder bond volatility are inappropriate for a particular business line or country. For example, in certain jurisdictions, accident and health and motor third-party liability reserves can have very long tails. This often reflects the structure of claims settlements which are more akin to a payout annuity than an uncertain future lump sum. Where the reserves relate to annuity-type liabilities and Standard & Poor's determines that the risks are similar to equivalent life reserves, the charges will be adjusted accordingly.
206. However, the capital model recognizes that the impact of an interest rate shock on a portfolio where assets are shorter than liabilities has the opposite effect to the same interest rate shock on a portfolio where the assets are longer than the liabilities. Consequently, the model tests the aggregate impact of a downward shock on life, non-life, and shareholder bonds and also the aggregate effect of an upward interest rate shock. The capital charge for ALM is then the greater of these two tests.

### **Capital charges for participating business**

207. For life insurers, the mismatch between assets and liabilities is a key risk factor. It is also a risk that can be difficult to accurately measure using public information. For participating business, the mismatch can be even more challenging to assess owing to the structure of liabilities and impact of management actions. Moreover, in some jurisdictions, participating business is written in separate funds, restricting the movement of surplus assets around companies and groups. Consequently, Standard & Poor's approach to assessing capital adequacy for groups writing participating business varies by market and corporate structure, to reflect the different regulatory, product, and legal issues at play.
208. In general, public disclosure of information to accurately quantify the risks on participating business is limited. One exception to this is the U.K., which has introduced the concept of realistic balance sheets to more-accurately value the complexity of risks (that is, cost of options and guarantees) faced by insurers. In this case, Standard & Poor's adjusts the information provided under the realistic reporting framework, to derive an appropriate capital charge within the model.
209. In those markets where a robust assessment of the risks associated with participating business is not publicly available, Standard & Poor's applies its standard charges. We may adjust these capital requirements, however, to recognize any additional flexibility a company may have to adjust its liabilities in a stress scenario.

## **U.S. Accident And Health Charges**

### **Evaluation of accident and health insurance risks**

210. Several structural changes have taken place in the health insurance sector. Negotiated payment for services rendered became more widespread by the late 1990s, leading to greater predictability for the unit cost side of claim cost volatility. As a result, the amount and intensity of services utilized has increasingly served as the key driver of claim

cost volatility. Many companies engage in active utilization management and disease management for many chronic conditions. Standard & Poor's has observed that the 80/20 rule (80% of cost generated by 20% of pool members) generally applies to high utilizers, a small group who dominate the claim experience and significantly affect costs.

211. The migration to contracted fees has had the effect of changing practice patterns, regardless of insurance product. That said, capitated arrangements, a form of contracted fees that sets limits by medical group, have seldom been global in nature. As a result, claims were paid more quickly and accurately, giving insurers the opportunity to adjust pricing to reflect changing trends. Standard & Poor's reviewed historical loss ratios and concluded that volatility has been effectively reduced.
212. Those companies with concentrations in the Medicare and Medicaid programs, both administered by the U.S. government, will require more capital to reflect their concentration in one payor/sponsor, uncertainty of future changes in contracted rate levels, lock-in periods to premium/benefit bids, and political ramifications of dropping out of selected geographic areas.
213. **Methodology for computing factors.** Standard & Poor's undertook a study of historical loss ratio volatility (1992-2004) as a proxy for actual to expected results. Actual to expected data is not available on an aggregated industry basis. The data was aggregated by legal enterprise or rated group and a standard deviation of loss ratios for each group over the 13-year period was calculated. A natural split in volatility between large and small consolidated organizations was not found, therefore the midpoint in terms of size was selected. The median of standard deviation for consolidated companies with more than \$2.5 billion medical premium was 2.8%, while the median standard deviation of small companies was 3.6%. These serve as the basis for our current factors.
214. Standard & Poor's assumed a normal distribution and applied Z-scores developed from the 2005 default statistics to develop volatility factors by various rating classes.
215. All medical factors were increased by 20%, reflecting additional catastrophic volatility not experienced in the 13 years of the study. Dental products have benefit limits, such that Standard & Poor's will use the medical factor before loading for catastrophic margin.
216. Standard & Poor's does not expect volatility to vary materially by reimbursement methodology because a significant majority of reported comprehensive major medical premiums (excluding administrative services only [ASO] and federal employee health benefits) are paid by contracted fees.
217. Standard & Poor's expects experience under Medicare and Medicaid risk contracts to be more volatile--not only based on recent actual experience--but also by virtue of concentration in one payor, legislated contracted rate levels, lag between bidding deadlines and effective periods of up to 18 months, and the political difficulty of exiting from a market when payment received for service rendered is no longer adequate. These Medicare and Medicaid premiums are reported on health statutory filings and Standard & Poor's model includes an additional charge on them of 15%. If a company has been given multiyear rate guarantees on underwritten business, we may increase the charge by 200 bps-600 bps, depending on the duration of the guarantees.
218. Administrative services business, by which insurers administrate access to health care on behalf of large companies, carry reduced risks, in our view, compared with insured/underwritten business. Where the arrangement brings in more

than \$5 billion in premium and equivalents, we add a third factor to accommodate the benefits of volume. These factors apply to disability as well as medical ASO business. Volatility in federal employee health benefit business is proportionately lower, such that the factor (currently based on premium) is reduced to 3% from 4%.

219. Factors for stop-loss, hospital indemnity, other limited benefits, and medical supplement coverage have not changed and are based on premium. These products are generally not influenced by contracted rates, utilization management, and other managed care factors that have contributed to increased rate stability in the sector. They also tend to issue more opportunistically and therefore are more subject to swings in underwriting cycles.
220. The risk factors specific to long-term care (LTC) insurance were developed to capture the pricing risk and an ALM risk. Standard & Poor's believes that the insurance risk begins when a potentially mispriced LTC product is brought to market (e.g., a severely underpriced policy that is heavily marketed and sold) and not only when claims begin to emerge. Consequently, our premium factor exceeds the NAIC RBC formula for longer-term care insurance factor by 20%. This should result in a smoother build-up of required capital. More importantly, the incurred loss ratio for a typical LTC block of business is not expected to reach 50% until about 10 years after the business was sold.
221. Standard & Poor's applies an additional charge for LTC and individual disability to recognize the difficulty in matching assets and liabilities, given the products' long liability duration. Our risk charges for Standard Medicare Part D prescription drug benefit (which has been offered since Jan. 1, 2006) include a 20% surcharge to the base factor, reflecting the higher threshold expected at the 'BBB' level from the RBC company action level. Factors for the target capital levels at 'A' through 'AAA' were then scaled to the confidence levels determined for fixed-income securities.

## **APPENDICES**

### **Appendix 1: Changed Assumptions For Asset-Based Charges In The Global Insurance Risk-Based Capital Model**

222. Standard & Poor's periodically reviews the appropriateness and level of the factor-based charges in its enhanced risk-based capital model. In this review, we focused on asset charges (including ALM) within the IFRS/GAAP and U.S. statutory models. We also reviewed our methodologies for appropriateness and updated charges to reflect the four years most recent market data. We expanded the model to introduce regional versions for Asia-Pacific, Latin America, and Canada.
223. Details of the changes in charge factors are given below.

#### **Equity risk charge**

- Update calculations for data to end 2009.
- Reduce number of categories to five from six, with revised charge factors.
- Revised categorization for some countries.
- Harmonize approach to charge factors for bank ratings risk-based model and insurance risk-based model.
- Refined approach for private equity charges.

### ALM risk charge

- Update calculations for data to end 2009.
- Refine method for calculating volatility charge to allow for observed (negative) correlation between spread movements and underlying interest rate movements.
- Introduce additional categories for life insurance for countries where the typical durational mismatch is assumed to be about seven years (Category 5) or 10 years (Category 6).
- Revised interest/spread volatility charge for one-year mismatch equalized for all countries.

### Credit (appendix 3)

- Update calculations for data to end 2009.
- Minor technical changes to refine calculation method, regarding grouping of data, recovery rates, and smoothing of output, but no changes to principles of the methodology.

### Property/real estate

- Update calculations for data to end 2009, where available.
- Maintain three categories, but introduce incrementally higher charges in each and revise categorization for certain countries.

### Other charges

- Factor charges for bank deposits, reinsurance recoverables, preferred shares, and (unsecured) loans depend on credit default charge factors and have been revised accordingly.

### Region-specific variations

224. **Total adjusted capital.** The following will be included as additional components of TAC:

- Korea: Include up to 50% DAC in respect of (defined) long-term non-life insurance. For these contracts, DAC is effectively collateralized and therefore considered to be almost certainly recoverable.
- Taiwan: "Special reserve of voluntary business" to be input as equalization reserve. This will allow it to be captured as loss-absorbing for all risks, which is consistent with the treatment of similar reserves under local GAAP in various European markets.
- Japan: "Contingency reserve," "catastrophic loss reserve," "price fluctuation reserve," "unallocated policyholders' dividend reserve," and "excess liability reserve" also to be captured as equivalent to equalization reserves for all risks.
- Canada: To capture value-in-force for life assurance business in Canada, we will use the explicit reserve margins held above best estimate reserves, known as provisions for adverse deviations (PFADs) as a proxy. This adjustment will be added to a suitably-revised embedded value section of the model input sheet, rather than as an equity-like reserve. In line with the treatment of VIF we will include up to 50% credit in the calculation of TAC.
- Mexico: "Prevision reserve" will be counted as equalization reserves for all risks.

225. **Non-life (P&C) premium and reserve charges.** The following premium and reserve charges apply:

- The descriptions of business lines and their charges have been changed to reflect local markets, with separate descriptions (and charges) for Asia-Pacific and Australia/New Zealand in the Asia-Pacific version of the enhanced model and Canadian descriptions (and charges) for the Canadian version of the model.
- The charge factors were set with reference to the data-driven U.S. P&C charges, adjusted for differences in contract features, local regulation and practices and observed experience.
- Local business lines mapped to relevant risk classes for purposes of overall diversification benefit.

226. **ALM.** The following ALM charges apply:

- Japan: In circumstances where we consider—in conjunction with Standard & Poor's economic research group—that unusual economic conditions prevail, such as prolonged deflationary or hyper-inflationary conditions, analytical adjustments may be applied to asset charges, interest rate assumptions, and volatility charges to appropriately reflect risks in the context of the operating environment. When the economic circumstances revert to more-normal economic conditions, standardized charges would again apply. Such adjustments will necessarily be specific, case by case and country by country, and will be published separately. For example, Japan has been experiencing deflationary conditions for several years; observed interest rate and spread volatility in Japan has been materially lower than that seen in the U.S. Accordingly, an adjusted interest rate and spread charge of 0.903% (per year of mismatch at 'BBB' level) has been applied. This is lower than the standard interest rate and spread charge applied (1.505% per year of mismatch at 'BBB' level). Our assumed durational mismatch for Japan is five years. The interest rate and spread charge applied in this case recognizes prevailing 10-year corporate bond yields of about 1.6% as at the end of 2009 (compared to about 5% in the U.S.) and Standard & Poor's assumes that this relationship will remain for the purposes of calculating this charge.

227. **Other.** Other charges that apply:

- U.S.: Although warranty business experience is not readily ascertainable from U.S. statutory data (warranty business was added as a separately reported line of business in 2008), our developed premium and loss reserve charges are an average of auto physical damage and products liability occurrence charges. This conclusion reflects our view of warranty business as having a high frequency/low severity property only (product repair or replacement) exposure and the law of large numbers generally works well. Pipeline claims are usually small in total costs relative to total exposures. Nevertheless, atypically for insurance, there is no industrywide organization writing standardized warranty wording for companies to adopt or rewrite. In addition, there is no industrywide warranty policy repository that collects historical claim and premium information to evaluate risks by product (as Insurance Services Office Inc. [ISO] does for property/casualty products). Due to the moderately long-tail nature of these policies, the losses may not be reported for up to six years from the time of their inception. Hence, we embed the products' liability occurrence charge in our factors.
- U.K.: The loading factor related to the U.K. with-profits risk capital margin has been increased to 75% from 50%. The update broadly seeks to capture the increase in asset risk charges seen elsewhere in the model.

## Appendices 2-7

228. Appendices 2-7 set out the charge factors used in the underlying capital models, rounded to two decimal places for presentational purposes.

## Appendix 2: U.S. Life And Health Capital Adequacy Factors

### Appendix 2

#### U.S. Life And Health Capital Adequacy Factors

	(%)			
Asset Credit Risk	AAA	AA	A	BBB
Bond				
<b>Less than 1 year</b>				
NAIC1	0.23	0.21	0.19	0.15

**Appendix 2**

<b>U.S. Life And Health Capital Adequacy Factors (cont.)</b>					
	NAIC2	0.76	0.69	0.65	0.53
	NAIC3	3.31	3.03	2.84	2.34
	NAIC4	11.85	10.97	10.38	8.82
	NAIC5	54.78	50.96	48.37	41.61
	NAIC6	37.50	31.00	26.50	15.00
<b>1.01 to 5 years</b>					
	NAIC1	0.56	0.51	0.48	0.39
	NAIC2	2.74	2.52	2.37	1.98
	NAIC3	11.85	10.99	10.41	8.90
	NAIC4	29.47	27.55	26.24	22.84
	NAIC5	66.33	62.46	59.84	52.99
	NAIC6	37.50	31.00	26.50	15.00
<b>5.01 to 10 years</b>					
	NAIC1	1.31	1.23	1.15	0.97
	NAIC2	5.30	5.04	4.78	4.20
	NAIC3	21.00	20.03	19.08	16.97
	NAIC4	37.68	36.25	34.84	31.71
	NAIC5	76.88	72.63	69.75	62.22
	NAIC6	37.50	31.00	26.50	15.00
<b>10.01 to 20 years</b>					
	NAIC1	1.80	1.69	1.57	1.37
	NAIC2	6.08	5.84	5.60	5.23
	NAIC3	25.82	24.64	23.29	21.18
	NAIC4	39.56	38.46	36.89	34.01
	NAIC5	76.88	72.63	69.75	62.22
	NAIC6	37.50	31.00	26.50	15.00
<b>More than 20 years</b>					
	NAIC1	2.34	2.16	2.01	1.81
	NAIC2	6.10	5.92	5.77	5.57
	NAIC3	27.82	26.35	25.14	23.56
	NAIC4	39.56	38.46	36.89	34.24
	NAIC5	76.88	72.63	69.75	62.22
	NAIC6	37.50	31.00	26.50	15.00
<b>Unaffiliated preferred stock</b>					
	NAIC1	2.80	2.67	2.48	2.17
	NAIC2	7.66	7.38	6.98	6.31
	NAIC3	30.40	29.34	27.81	25.26
	NAIC4	47.47	46.15	44.27	40.82
	NAIC5	86.49	81.71	78.47	70.00
	NAIC6	35.70	31.80	29.20	22.40



**Appendix 2**

**U.S. Life And Health Capital Adequacy Factors (cont.)**

<b>Commercial mortgages (tenor N.A.)</b>					
	Problem commercial and farm mortgages	30.00	30.00	30.00	30.00
	Performing commercial and farm mortgages	2.90	2.70	2.50	2.20
<b>Commercial mortgages (tenor based)</b>					
	Less than five years	1.37	1.27	1.21	1.03
	Five to 10 years	2.42	2.27	2.14	1.84
	10 to 20 years	3.10	2.95	2.75	2.39
	20 plus years	4.45	4.05	3.72	3.30
	Problem commercial and farm mortgages	30.00	30.00	30.00	30.00
<b>Residential mortgages</b>					
	Insured mortgages				
	In good standing	0.13	0.12	0.11	0.10
	90 days overdue	0.26	0.25	0.23	0.20
<b>Other residential mortgages</b>					
	In good standing	0.65	0.62	0.57	0.50
	90 days overdue	1.31	1.23	1.15	1.00
<b>Corporate-owned life insurance (COLI) assets</b>					
	General account COLI with insurer rated 'A' or higher	1.80	1.64	1.50	1.33
	GA COLI with insurer rated 'BBB'	6.64	6.13	5.64	5.03
<b>Schedule BA asset charges</b>					
	Schedule BA Mortgage Loans and Real Estate	32.60	29.00	26.40	20.00
	Schedule BA asset classified as bonds				
	Standard & Poor's rating of 'A' and above	1.31	1.23	1.15	0.97
	Standard & Poor's rating of 'BBB' and above	5.30	5.04	4.78	4.20
	Standard & Poor's rating of 'BB' and above	21.00	20.03	19.08	16.97
	Standard & Poor's rating of 'B' and above	37.68	36.25	34.84	31.71
	Standard & Poor's rating of 'CCC' and above	76.88	72.63	69.75	62.22
	Standard & Poor's rating of 'CC' and above	37.50	31.00	26.50	15.00
	Schedule BA asset classified as preferred stock				
	Standard & Poor's rating of 'A' and above	2.80	2.67	2.48	2.17
	Standard & Poor's rating of 'BBB' and above	7.66	7.38	6.98	6.31
	Standard & Poor's rating of 'BB' and above	30.40	29.34	27.81	25.26
	Standard & Poor's rating of 'B' and above	47.47	46.15	44.27	40.82
	Standard & Poor's rating of 'CCC' and above	86.49	81.71	78.47	70.00
	Standard & Poor's rating of 'CC' and above	35.70	31.80	29.20	22.40
	Affiliated life asset valuation reserve	100.00	100.00	100.00	100.00
	Schedule BA asset classified as common stock				
	Unaffiliated common stock	47.00	42.00	38.00	27.00
	Affiliated common stock	100.00	100.00	100.00	100.00
	Other schedule BA assets	48.90	43.50	39.60	30.00

**Appendix 2**

**U.S. Life And Health Capital Adequacy Factors (cont.)**

<b>Asset Market Risk</b>					
Common stock					
Unaffiliated	47.00	42.00	38.00	27.00	
Affiliated	100.00	100.00	100.00	100.00	
<b>Convexity Risk (Used where company-specific model not available)</b>					
Mortgage-backed securities	8.10	7.20	6.60	5.00	
Callable corporate bonds	3.30	2.90	2.60	2.00	
Home equity ABS	3.30	2.90	2.60	2.00	
All other ABS	1.60	1.40	1.30	1.00	
Real estate equity and long-term assets					
Investment real estate	29.30	26.02	23.80	18.00	
Owner-occupied (home office) real estate	37.40	33.20	30.40	23.00	
Foreclosed encumbrances	24.50	21.80	19.80	15.00	
Investment encumbrances	16.30	14.50	13.20	10.00	
Property and equipment used to deliver health care services	16.30	14.50	13.20	10.00	
<b>Reinsurance Credit Risk</b>					
Reinsurance recoverables					
'AAA' rated reinsurer	0.17	0.15	0.14	0.11	
'AA' rated reinsurer	0.21	0.19	0.17	0.14	
'A' rated reinsurer	0.28	0.25	0.24	0.19	
'BBB' rated reinsurer	0.76	0.69	0.65	0.53	
'BB' rated reinsurer	3.31	3.03	2.84	2.34	
'B' rated reinsurer	11.85	10.97	10.38	8.82	
'CCC' rated reinsurer	54.78	50.96	48.37	41.61	
Nonrated reinsurer	11.85	10.97	10.38	8.82	
Regulatory supervision	80.00	75.00	70.00	65.00	
<b>Miscellaneous Asset Risk</b>					
Premium notes	8.10	7.20	6.60	5.00	
Cash and equivalents	0.13	0.12	0.11	0.09	
Short-term Investments	0.13	0.12	0.11	0.09	
Write-ins for invested assets and other than invested assets	8.10	7.20	6.60	5.00	
Noncontrolled assets					
FHLB	0.00	0.00	0.00	0.00	
Other	1.00	1.00	1.00	1.00	
Surplus in nonguaranteed separate accounts	0.10	0.10	0.10	0.10	
Separate account expense allowance under Commissioners' Reserve Valuation Method/ Commissioners' Annuity Reserve Valuation Method					
Current surrender charge based on fund balance	0.10	0.10	0.10	0.10	
Current surrender charge based on fund contribution	0.02	0.02	0.02	0.02	
Off-balance-sheet items					

**Appendix 2**

<b>U.S. Life And Health Capital Adequacy Factors (cont.)</b>				
Contingent liabilities	8.10	7.20	6.60	5.00
Long-term leases	8.10	7.20	6.60	5.00
<b>Accident, Health, And Mortality Risk (Mortality Risk)</b>				
(Excluding life policies with critical illness acceleration riders)				
Net amount at risk less than \$1 bil.	0.37	0.33	0.30	0.23
\$1 bil. to \$5 bil.	0.25	0.22	0.20	0.15
\$5 bil. to \$10 bil.	0.19	0.17	0.15	0.11
\$10 bil. to \$50 bil.	0.16	0.14	0.13	0.10
\$50 bil. to \$100 bil.	0.12	0.11	0.10	0.08
More than \$100 bil.	0.09	0.08	0.08	0.06
<b>Accident, Health, And Mortality Risk (Critical Illness)</b>				
(Including riders to life insurance policies)				
Highly-developed life markets				
Less than \$1 bil.	1.12	0.99	0.91	0.69
\$1 bil. to \$5 bil.	0.75	0.66	0.61	0.46
\$5 bil. to \$10 bil.	0.56	0.50	0.45	0.34
\$10 bil. to \$50 bil.	0.47	0.41	0.38	0.29
\$50 bil. to \$100 bil.	0.37	0.33	0.30	0.23
More than \$100 bil.	0.28	0.25	0.23	0.17
Medium-developed life markets				
Less than \$1 bil.	1.40	1.24	1.13	0.86
\$1 bil. to \$5 bil.	0.93	0.83	0.76	0.57
\$5 bil. to \$10 bil.	0.70	0.62	0.57	0.43
\$10 bil. to \$50 bil.	0.58	0.52	0.47	0.36
\$50 bil. to \$100 bil.	0.47	0.41	0.38	0.29
More than \$100 bil.	0.35	0.31	0.28	0.22
Less-developed life markets				
Less than \$1 bil.	1.68	1.49	1.36	1.03
\$1 bil. to \$5 bil.	1.12	0.99	0.91	0.69
\$5 bil. to \$10 bil.	0.84	0.74	0.68	0.51
\$10 bil. to \$50 bil.	0.70	0.62	0.57	0.43
\$50 bil. to \$100 bil.	0.56	0.50	0.45	0.34
More than \$100 bil.	0.42	0.37	0.34	0.26
<b>Accident, Health, And Mortality Risk (Morbidity)</b>				
Comprehensive medical and dental earned premiums				
Full risk and experience rated group and individual health				
First \$2,500 mil.	13.30	11.90	10.90	8.20
More than \$2,500 mil.	10.40	9.30	8.50	6.40
Federal Employee Health Benefit Program				

**Appendix 2**

<b>U.S. Life And Health Capital Adequacy Factors (cont.)</b>				
All premiums	5.30	4.50	3.80	3.00
Medicare and Medicaid				
First \$2,500 mil.	15.40	13.70	12.50	9.50
More than \$2,500 mil.	11.90	10.70	9.70	7.40
Dental				
All premiums	11.17	9.90	9.10	6.90
Administrative services only/administrative services contract(premium equivalents)				
First \$500 mil.	3.26	2.89	2.64	2.00
More than \$500 mil.	1.22	1.08	0.99	0.80
More than \$5,000 mil.	0.33	0.29	0.26	0.20
Other accident and health earned premiums				
Stop Loss Reinsurance	53.71	47.70	43.63	33.00
Medicare supplemental				
First \$25 mil.	19.53	17.34	15.87	12.00
More than \$25 mil.	13.02	11.56	10.58	8.00
Hospital indemnity, accidental death and dismemberment, and other limited benefits not anticipating rate increases	13.02	11.56	10.58	8.00
Other limited benefits anticipating rate increases	19.53	17.34	15.87	12.00
For Medicare Part D (with standard benefits)				
First \$25 mil.	9.60	8.30	6.90	5.50
More than \$25 mil.	7.40	6.30	5.30	4.20
For Medicare Part D (with risk corridor protection only)				
First \$25 mil.	12.70	11.30	10.30	7.80
More than \$25 mil.	9.80	8.70	7.90	6.00
All Other Medicare Part D	19.50	17.30	15.90	12.00
Disability income earned premiums				
Noncancelable disability income				
First \$50 mil.	73.24	65.04	59.50	45.00
More than \$50 mil.	29.30	26.02	23.80	18.00
Other individual income				
First \$50 mil.	48.83	43.36	39.67	30.00
More than \$50 mil.	14.65	13.01	11.90	9.00
Group long term				
First \$50 mil.	29.30	26.02	23.80	18.00
More than \$50 mil.	6.51	5.78	5.29	4.00
Group short term				
First \$50 mil.	9.80	8.70	7.90	6.00
More than \$50 mil.	6.50	5.80	5.30	4.00
Credit monthly O/S balance				
First \$50 mil.	40.69	36.14	33.06	25.00

**Appendix 2**

<b>U.S. Life And Health Capital Adequacy Factors (cont.)</b>					
	More than \$50 mil.	6.50	5.80	5.30	4.00
	Credit single premium with unearned premium reserve				
	First \$50 mil.	19.60	17.40	15.80	12.00
	More than \$50 mil.	6.50	5.80	5.30	4.00
	Credit single without unearned premium reserve				
	First \$50 mil.	29.30	26.02	23.80	18.00
	More than \$50 mil.	6.50	5.80	5.30	4.00
	Other disability income				
	First \$50 mil.	48.83	43.36	39.67	30.00
	More than \$50 mil.	14.70	13.10	11.90	9.00
Long-term care					
	Claims				
	First \$35 mil.	40.69	36.14	33.06	25.00
	More than \$35 mil.	13.00	11.60	10.60	8.00
	Earned premium				
	First \$50 mil.	19.53	17.40	15.87	12.00
	More than \$50 mil.	5.90	5.20	4.80	3.60
Accident and health claim reserves					
	All accident and health lines	8.14	7.23	6.60	5.00
<b>Asset/Liability Risk</b>					
Applied against policy reserves					
	Funding liabilities with no embedded options				
	Medium-term notes	2.90	2.60	2.40	1.80
	Funding agreements	2.90	2.60	2.40	1.80
	Funding agreement-backed MTNs	2.90	2.60	2.40	1.80
	Structured settlements				
	With life contingencies	3.80	3.30	3.10	2.30
	Without life contingencies	2.90	2.60	2.40	1.80
	Benefit Responsive guaranteed investment contracts				
	Window guaranteed investment contracts	3.80	3.30	3.10	2.30
	Nonwindow guaranteed investment contracts (deposits certain)	3.20	2.80	2.60	2.00
	Institutional Fixed Rate Deferred Annuities				
	Institutional fixed rate deferred annuities with life contingencies	4.90	4.40	4.00	3.00
	Fixed Rate Deferred Annuities - Retail				
	Partial market value adjustment (with surrender charge)	4.40	3.90	3.60	2.70
	Full market value (with surrender charge)	4.40	3.90	3.60	2.70
	No market value (with surrender charge)	4.50	4.00	3.60	2.80
	Partial partial market value (without surrender charge)	5.00	4.40	4.00	3.10
	Full market value (without surrender charge)	4.90	4.40	4.00	3.00

## Appendix 2

U.S. Life And Health Capital Adequacy Factors (cont.)				
No market value (without surrender charge)	5.10	4.50	4.10	3.10
Fixed Rate Immediate Payout Annuities (SPIA)				
Retail SPIAs with life contingency	4.30	3.80	3.50	2.70
Retail SPIAs without life contingency	3.50	3.10	2.80	2.10
Pension Annuities - with life contingency	4.30	3.80	3.50	2.70
Pension Annuities - without life contingency	3.50	3.10	2.80	2.10
Indexed annuities	2.50	2.20	2.00	1.50
Two-tier annuities				
Indexed deferral period	3.30	2.90	2.70	2.00
Fixed rate deferral period	4.40	3.90	3.60	2.70
Accident and health active life reserves				
Disability income	2.00	1.70	1.60	1.20
Long-term care	2.00	1.70	1.60	1.20
Synthetic guaranteed investment contracts				
No credit risk retention	0.38	0.20	0.19	0.13
With credit risk retention	0.70	0.49	0.35	0.24
<b>Operational Risk</b>				
Total liabilities	0.20	0.20	0.20	0.20
<b>Variable annuity guarantee risk (where stochastic results not available)</b>				
Return of premium death benefits	0.77	0.56	0.42	0.18
Death benefits enhanced (roll-up or ratchet)	3.99	3.37	2.85	1.61
Withdrawal benefits	5.52	3.46	2.73	1.37
Accumulation benefits	2.29	1.66	1.24	0.52
Income benefits	2.67	2.11	1.62	0.71
Others	3.05	2.23	1.77	0.88

N.A.--Not available. \*5% loading above country-specific charge. #Incremental charge in addition to country-specific charge.

## Appendix 3: U.S. Non-Life Capital Adequacy Factors

### Appendix 3

U.S. Non-Life Capital Adequacy Factors				
	(%)			
Asset Credit Risk	AAA	AA	A	BBB
Bond				
<b>Less than 1 year</b>				
NAIC1	0.23	0.21	0.19	0.15
NAIC2	0.76	0.69	0.65	0.53
NAIC3	3.31	3.03	2.84	2.34
NAIC4	11.85	10.97	10.38	8.82
NAIC5	54.78	50.96	48.37	41.61

**Appendix 3**

<b>U.S. Non-Life Capital Adequacy Factors (cont.)</b>					
NAIC6		37.50	31.00	26.50	15.00
<b>1.01 to 5 years</b>					
NAIC1		0.56	0.51	0.48	0.39
NAIC2		2.74	2.52	2.37	1.98
NAIC3		11.85	10.99	10.41	8.90
NAIC4		29.47	27.55	26.24	22.84
NAIC5		66.33	62.46	59.84	52.99
NAIC6		37.50	31.00	26.50	15.00
<b>5.01 to 10 years</b>					
NAIC1		1.31	1.23	1.15	0.97
NAIC2		5.30	5.04	4.78	4.20
NAIC3		21.00	20.03	19.08	16.97
NAIC4		37.68	36.25	34.84	31.71
NAIC5		76.88	72.63	69.75	62.22
NAIC6		37.50	31.00	26.50	15.00
<b>10.01 to 20 years</b>					
NAIC1		1.80	1.69	1.57	1.37
NAIC2		6.08	5.84	5.60	5.23
NAIC3		25.82	24.64	23.29	21.18
NAIC4		39.56	38.46	36.89	34.01
NAIC5		76.88	72.63	69.75	62.22
NAIC6		37.50	31.00	26.50	15.00
<b>More than 20 years</b>					
NAIC1		2.34	2.16	2.01	1.81
NAIC2		6.10	5.92	5.77	5.57
NAIC3		27.82	26.35	25.14	23.56
NAIC4		39.56	38.46	36.89	34.24
NAIC5		76.88	72.63	69.75	62.22
NAIC6		37.50	31.00	26.50	15.00
<b>Unaffiliated preferred stock</b>					
Where ratings available					
NAIC1		4.80	4.52	4.28	4.01
NAIC2		8.71	8.47	8.28	8.03
NAIC3		38.56	36.71	35.18	33.31
NAIC4		47.47	46.15	44.27	42.55
NAIC5		86.49	81.71	78.47	70.00
NAIC6		35.70	31.80	29.20	22.40
Composite change if breakdown not available		38.56	36.71	35.18	33.31
<b>Mortgage loans</b>					
First liens		8.10	7.20	6.60	5.00

**Appendix 3**

<b>U.S. Non-Life Capital Adequacy Factors (cont.)</b>				
Other than first liens	8.10	7.20	6.60	5.00
<b>Asset Market Risk</b>				
Common stock				
Unaffiliated	47.00	42.00	38.00	27.00
Affiliated	100.00	100.00	100.00	100.00
<b>Convexity Risk</b>				
Mortgage-backed securities	8.10	7.20	6.60	5.00
<b>Real Estate And Long-Term Assets</b>				
Real estate investment for income	29.30	26.10	23.80	18.00
Owner-occupied (home office) real estate	34.30	31.10	28.80	23.00
<b>Reinsurance Credit Risk</b>				
Reinsurance recoverables				
'AAA' rated reinsurer	1.17	1.10	0.99	0.82
'AA' rated reinsurer	1.60	1.51	1.38	1.16
'A' rated reinsurer	2.16	2.06	1.93	1.70
'BBB' rated reinsurer	5.96	5.74	5.43	4.91
'BB' rated reinsurer	23.64	22.82	21.63	19.64
'B' rated reinsurer	39.56	38.46	36.89	34.01
'CCC' rated reinsurer	76.88	72.63	69.75	62.22
Nonrated reinsurer	39.56	38.46	36.89	34.01
Regulatory supervision	80.00	75.00	70.00	65.00
<b>Miscellaneous Asset Risk</b>				
Cash	0.03	0.03	0.03	0.02
Schedule BA part 1 bonds plus mortgage plus real estate plus common stock	32.60	29.00	26.40	20.00
Other Schedule BA invested assets (excluding Cap 17)	48.90	43.50	39.60	30.00
Aggregate write-ins for invested assets plus receivable for securities	8.10	7.20	6.60	5.00
Federal income tax recoverable	8.10	7.20	6.60	5.00
Amounts receivable relating to uninsured accident and health plans	8.10	7.20	6.60	5.00
Aggregate write-ins for other than invested assets	8.10	7.20	6.60	5.00
Net deferred tax asset	8.10	7.20	6.60	5.00
Off-balance-sheet items				
Contingent Liabilities	8.10	7.20	6.60	5.00
Long-term leases	8.10	7.20	6.60	5.00
<b>Property/Casualty Premium Risk</b>				
Direct business and proportional reinsurance				
Homeowners' multi-peril	34.60	30.70	28.10	21.30
Farm owners' multi-peril	34.60	30.70	28.10	21.30
Private passenger auto liability	14.50	12.90	11.80	8.90
Fire	14.60	13.00	11.90	9.00
Allied lines	14.60	13.00	11.90	9.00



**Appendix 3**

<b>U.S. Non-Life Capital Adequacy Factors (cont.)</b>				
Mortgage guaranty	53.70	47.70	43.60	33.00
Financial guaranty	53.70	47.70	43.60	33.00
Inland marine	14.60	13.00	11.90	9.00
Earthquake	14.60	13.00	11.90	9.00
Burglary and theft	14.60	13.00	11.90	9.00
Accident and health	53.70	47.70	43.60	33.00
Credit	53.70	47.70	43.60	33.00
Auto physical damage	17.50	15.60	14.20	10.80
Fidelity and Surety	14.60	13.00	11.90	9.00
International	44.80	39.80	36.40	27.50
Commercial auto liability	30.70	27.30	25.00	18.90
Medical malpractice-occurrence	87.50	77.70	71.10	53.80
Medical malpractice-claims made	63.90	56.70	51.90	39.30
Ocean marine and aircraft	24.70	22.00	20.10	15.20
Boiler and machinery	24.70	22.00	20.10	15.20
Other liability-occurrence	49.20	43.70	40.00	30.20
Other liability-claims made	37.60	33.40	30.60	23.10
Products liability-occurrence	52.90	46.90	42.90	32.50
Products liability-claims made	40.50	36.00	32.90	24.90
Commerical multiple peril	21.30	18.90	17.30	13.10
Workers' compensation	29.20	26.00	23.80	18.00
Nonproportional reinsurance (treaty and facultative)				
Homeowners' multi-peril	43.30	38.40	35.10	26.60
Farm owners' multi-peril	43.30	38.40	35.10	26.60
Private passenger auto liability	18.10	16.10	14.70	11.10
Fire	14.60	13.00	11.90	9.00
Allied lines	14.60	13.00	11.90	9.00
Mortgage guaranty	67.10	59.60	54.50	41.30
Financial guaranty	67.10	59.60	54.50	41.30
Inland marine	14.60	13.00	11.90	9.00
Earthquake	14.60	13.00	11.90	9.00
Burglary and theft	14.60	13.00	11.90	9.00
Accident and health	53.70	47.70	43.60	33.00
Credit	67.10	59.60	54.50	41.30
Auto physical damage	17.50	15.60	14.20	10.80
Fidelity and surety	18.30	16.30	14.90	11.30
International	55.90	49.70	45.50	34.40
Commercial auto liability	30.70	27.30	25.00	18.90
Medical malpractice-occurrence	109.40	97.10	88.90	67.20
Medical malpractice-claims made	79.90	70.90	64.90	49.10
Ocean marine and aircraft	30.90	27.50	25.10	19.00
Boiler and machinery	24.70	22.00	20.10	15.20

### Appendix 3

<b>U.S. Non-Life Capital Adequacy Factors (cont.)</b>				
Other liability-occurrence	61.50	54.60	50.00	37.80
Other liability-claims made	47.00	41.80	38.20	28.90
Products liability-occurrence	66.10	58.70	53.70	40.60
Products liability-claims made	50.60	45.00	41.10	31.10
Commerical multiple peril	26.60	23.60	21.60	16.30
Workers' compensation	36.60	32.50	29.70	22.50
Warranty	35.19	31.25	28.59	21.62
<b>Property/Casualty Reserve Risk</b>				
<b>Reserve risk charge</b>				
Lines of business				
Homeowners'/farm owners'	18.60	16.50	15.10	11.40
Private passenger auto liability/medical	15.80	14.00	12.80	9.70
Special property	45.60	40.50	37.00	28.00
Auto physical damage	45.60	40.50	37.00	28.00
Fidelity/surety	45.60	40.50	37.00	28.00
Other (credit, accident and health, write-ins)	45.60	40.50	37.00	28.00
Financial guaranty/mortgage guaranty	45.60	40.50	37.00	28.00
International	24.40	21.70	19.80	15.00
Commercial auto/truck liability/medical	19.50	17.30	15.90	12.00
Medical malpractice-occurrence	60.20	53.50	48.90	37.00
Medical malpractice-claims made	35.80	31.80	29.10	22.00
Special liability	26.00	23.10	21.20	16.00
Other liability-occurrence	22.80	20.20	18.50	14.00
Other liability-claims made	27.70	24.60	22.50	17.00
Products liability-occurrence	39.10	34.70	31.70	24.00
Products liability-claims made	21.20	18.80	17.20	13.00
Commercial multiple peril	8.50	7.50	6.90	5.20
Workers' compensation	16.40	14.60	13.40	10.10
Warranty	27.42	24.35	22.28	16.85
<b>Operational risk</b>				
Direct premiums written factor	0.50			

\*5% loading above country-specific charge. #Incremental charge in addition to country-specific charge.

### Appendix 4: European Capital Adequacy Factors

## Appendix 4

		European Capital Adequacy Factors			
		(%)			
		AAA	AA	A	BBB
<b>Market Risk—Equities</b>					
	U.S., U.K., Australia, Switzerland	47.00	42.00	38.00	27.00
	Italy, Portugal, Netherlands, Japan, Denmark, Israel, New Zealand	52.00	47.00	42.00	30.00
	South Africa, Spain, Canada, Hungary, Mexico, Brazil, Chile, Norway, Belgium, France, Sweden, Germany	59.00	54.00	49.00	35.00
	Austria, Philippines, Singapore, Czech Republic, Finland, Korea, Taiwan, Greece, Turkey, Hong Kong, Malaysia, Indonesia, Ireland, Argentina, Peru, Colombia	68.00	63.00	58.00	45.00
	India, Poland, Thailand, Russia, China	77.00	72.00	68.00	55.00
	Europe	47.00	42.00	38.00	27.00
	World, Far East	52.00	47.00	42.00	30.00
	Emerging Far East	59.00	54.00	49.00	35.00
	Nordic, GCC	68.00	63.00	58.00	45.00
	BRIC, Latin America	77.00	72.00	68.00	55.00
	Hedge funds	58.75	52.50	47.50	33.75
	Private equity #	16.00	14.00	13.00	10.00
<b>Market Risk—Properties</b>					
	Germany, Switzerland, Netherlands, Australia, New Zealand	15.00	13.00	11.00	8.00
	Japan, Other Europe	20.00	18.00	15.00	10.00
	U.K., Ireland, Spain, U.S., Other World	30.00	27.00	24.00	18.00
	Owner-occupied property *	38.10	34.24	30.60	23.00
<b>Credit Risk—Bonds</b>					
<b>Less than 1 year</b>					
	AAA Security	0.17	0.15	0.14	0.11
	AA Security	0.21	0.19	0.17	0.14
	A Security	0.28	0.25	0.24	0.19
	BBB Security	0.76	0.69	0.65	0.53
	BB Security	3.31	3.03	2.84	2.34
	B Security	11.85	10.97	10.38	8.82
	CCC/C Security	54.78	50.96	48.37	41.61
	Unrated	3.31	3.03	2.84	2.34
<b>1.01 to 5 years</b>					
	AAA Security	0.36	0.32	0.30	0.24
	AA Security	0.49	0.44	0.41	0.34
	A Security	0.74	0.68	0.64	0.53
	BBB Security	2.74	2.52	2.37	1.98
	BB Security	11.85	10.99	10.41	8.90
	B Security	29.47	27.55	26.24	22.84
	CCC/C Security	66.33	62.46	59.84	52.99

#### Appendix 4

European Capital Adequacy Factors (cont.)						
	Unrated	11.85	10.99	10.41	8.90	
<b>5.01 to 10 years</b>						
	AAA Security	1.01	0.93	0.86	0.69	
	AA Security	1.26	1.18	1.09	0.90	
	A Security	1.57	1.49	1.40	1.22	
	BBB Security	5.30	5.04	4.78	4.20	
	BB Security	21.00	20.03	19.08	16.97	
	B Security	37.68	36.25	34.84	31.71	
	CCC/C Security	76.88	72.63	69.75	62.22	
	Unrated	21.00	20.03	19.08	16.97	
<b>10.01 to 20 years</b>						
	AAA Security	1.22	1.12	1.02	0.84	
	AA Security	1.74	1.61	1.47	1.26	
	A Security	2.28	2.16	2.04	1.84	
	BBB Security	6.08	5.84	5.60	5.23	
	BB Security	25.82	24.64	23.29	21.18	
	B Security	39.56	38.46	36.89	34.01	
	CCC/C Security	76.88	72.63	69.75	62.22	
	Unrated	25.82	24.64	23.29	21.18	
<b>More than 20 years</b>						
	AAA Security	1.45	1.28	1.14	0.96	
	AA Security	2.26	2.04	1.86	1.62	
	A Security	3.06	2.89	2.75	2.57	
	BBB Security	6.10	5.92	5.77	5.57	
	BB Security	27.82	26.35	25.14	23.56	
	B Security	39.56	38.46	36.89	34.24	
	CCC/C Security	76.88	72.63	69.75	62.22	
	Unrated	27.82	26.35	25.14	23.56	
<b>Market Risk—Life Bonds</b>						
		<b>Assumed duration mismatch (years)</b>				
	U.K., U.S., Canada, Spain, Australia, New Zealand	1.00	2.45	2.18	1.99	1.50
	Netherlands, France, Italy, Switzerland, Belgium	2.00	4.90	4.35	3.98	3.01
	Germany, Austria, Central & Eastern Europe, Hong Kong, Singapore	3.00	7.35	6.53	5.97	4.51
	Nordic Countries, Mexico, Chile, Brazil	4.00	9.80	8.70	7.96	6.02
	China, Taiwan, Korea, Argentina	7.00	17.15	15.23	13.93	10.53
	Thailand	10.00	24.49	21.75	19.90	15.05

#### Appendix 4

#### European Capital Adequacy Factors (cont.)

Japan	5.00	7.35	6.53	5.97	4.52
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#### Market Risk—Non-Life Bonds

	Assumed duration mismatch (years)				
Bond duration (less than 1 year)	0.25	0.61	0.54	0.50	0.38
Bond duration (1-5 years)	1.50	3.67	3.26	2.98	2.26
Bond duration (5-10 years)	3.75	9.19	8.16	7.46	5.64
Bond duration (more than 10 years)	7.50	18.37	16.31	14.92	11.29

#### Market Risk—Shareholder Bonds

	Assumed duration mismatch (years)				
Bond duration (less than 1 year)	0.50	1.22	1.09	0.99	0.75
Bond duration (1-5 years)	3.00	7.35	6.53	5.97	4.51
Bond duration (5-10 years)	7.50	18.37	16.31	14.92	11.29
Bond duration (more than 10 years)	15.00	36.74	32.63	29.85	22.57

#### Credit Risk—Reinsurance Recoverables

Reinsurers rated 'AAA'	1.17	1.10	0.99	0.82
Reinsurers rated 'AA'	1.60	1.51	1.38	1.16
Reinsurers rated 'A'	2.16	2.06	1.93	1.70
Reinsurers rated 'BBB'	5.96	5.74	5.43	4.91
Reinsurers rated 'BB'	23.64	22.82	21.63	19.64
Reinsurers rated 'B'	39.56	38.46	36.89	34.01
Reinsurers rated 'CCC'	76.88	72.63	69.75	62.22
Reinsurers rated 'R'	80.00	75.00	70.00	65.00
Unrated reinsurers	39.56	38.46	36.89	34.01

#### Other Funds Under Management (Off Balance Sheet)

First \$2.5 bil.	0.81	0.72	0.66	0.50
Next \$7.5 bil.	0.49	0.43	0.40	0.30
Next \$15 bil.	0.33	0.29	0.26	0.20
Excess over \$25 bil.	0.16	0.14	0.13	0.10

#### Other Assets

Mortgages—performing					
LTV <60%	0.81	0.72	0.66	0.50	
LTV 60%-85%	8.14	7.23	6.61	5.00	
LTV >85%	16.28	14.45	13.22	10.00	
Mortgages—nonperforming					
LTV <60%	1.63	1.45	1.32	1.00	
LTV 60%-85%	16.28	14.45	13.22	10.00	
LTV >85%	32.55	28.91	26.44	20.00	

**Appendix 4**

<b>European Capital Adequacy Factors (cont.)</b>				
Preference shares	38.56	36.71	35.18	33.31
Derivatives	1.57	1.49	1.40	1.22
Loans	27.80	26.11	24.97	21.99
Bank deposits				
A- or higher	0.07	0.06	0.06	0.05
BBB	0.22	0.20	0.19	0.15
BB	0.94	0.86	0.81	0.67
B	3.16	2.93	2.77	2.35
CCC+ or lower	13.70	12.74	12.09	10.40
Deferred tax assets	8.14	7.23	6.61	5.00
Deposits with cedents	4.88	4.34	3.97	3.00
Other assets	8.14	7.23	6.61	5.00
Fixed assets	100.00	100.00	100.00	100.00

**Mortality—Net Sums At Risk**

**(excluding life policies with critical illness acceleration riders)**

Highly developed life markets				
Less than \$1 bil.	0.37	0.33	0.30	0.23
\$1 bil. to \$5 bil.	0.25	0.22	0.20	0.15
\$5 bil. to \$10 bil.	0.19	0.17	0.15	0.11
\$10 bil. to \$50 bil.	0.16	0.14	0.13	0.10
\$50 bil. to \$100 bil.	0.12	0.11	0.10	0.08
More than \$100 bil.	0.09	0.08	0.08	0.06
Medium-developed life markets				
Less than \$1 bil.	0.47	0.41	0.38	0.29
\$1 bil. to \$5 bil.	0.31	0.28	0.25	0.19
\$5 bil. to \$10 bil.	0.23	0.21	0.19	0.14
\$10 bil. to \$50 bil.	0.19	0.17	0.16	0.12
\$50 bil. to \$100 bil.	0.16	0.14	0.13	0.10
More than \$100 bil.	0.12	0.10	0.10	0.07
Less-developed life markets				
Less than \$1 bil.	0.56	0.50	0.45	0.34
\$1 bil. to \$5 bil.	0.37	0.33	0.30	0.23
\$5 bil. to \$10 bil.	0.28	0.25	0.23	0.17
\$10 bil. to \$50 bil.	0.23	0.21	0.19	0.14
\$50 bil. to \$100 bil.	0.19	0.17	0.15	0.11
More than \$100 bil.	0.14	0.12	0.11	0.09

**Morbidity—Net Sums At Risk (Critical Illness)**

**(including riders to life insurance policies)**

Highly developed life markets				
Less than \$1 bil.	1.12	0.99	0.91	0.69
\$1 bil. to \$5 bil.	0.75	0.66	0.61	0.46

**Appendix 4**

<b>European Capital Adequacy Factors (cont.)</b>					
	\$5 bil. to \$10 bil.	0.56	0.50	0.45	0.34
	\$10 bil. to \$50 bil.	0.47	0.41	0.38	0.29
	\$50 bil. to \$100 bil.	0.37	0.33	0.30	0.23
	More than \$100 bil.	0.28	0.25	0.23	0.17
	Medium-developed life markets				
	Less than \$1 bil.	1.40	1.24	1.13	0.86
	\$1 bil. to \$5 bil.	0.93	0.83	0.76	0.57
	\$5 bil. to \$10 bil.	0.70	0.62	0.57	0.43
	\$10 bil. to \$50 bil.	0.58	0.52	0.47	0.36
	\$50 bil. to \$100 bil.	0.47	0.41	0.38	0.29
	More than \$100 bil.	0.35	0.31	0.28	0.22
	Less-developed life markets				
	Less than \$1 bil.	1.68	1.49	1.36	1.03
	\$1 bil. to \$5 bil.	1.12	0.99	0.91	0.69
	\$5 bil. to \$10 bil.	0.84	0.74	0.68	0.51
	\$10 bil. to \$50 bil.	0.70	0.62	0.57	0.43
	\$50 bil. to \$100 bil.	0.56	0.50	0.45	0.34
	More than \$100 bil.	0.42	0.37	0.34	0.26
<b>Longevity Risk</b>					
	Longevity risk	8.10	7.24	6.60	5.00
<b>Life Reserve Risk</b>					
	Participating business				
	Participating business (excluding annuities)	3.26	2.89	2.64	2.00
	Participating annuities	3.26	2.89	2.64	2.00
	Nonparticipating business (excluding annuities)				
	Protection	1.06	0.94	0.86	0.65
	Savings	3.26	2.89	2.64	2.00
	Permanent health insurance	1.06	0.94	0.86	0.65
	Nonparticipating annuities				
	Immediate annuities	0.73	0.65	0.60	0.45
	Deferred annuities (without guarantees)	1.06	0.94	0.86	0.65
	Deferred annuities (with guarantees)	3.26	2.89	2.64	2.00
	Linked business with investment guarantees	3.26	2.89	2.64	2.00
	Linked business with expense guarantees only	1.63	1.45	1.32	1.00
	Linked business without guarantees	1.06	0.94	0.86	0.65
<b>Non-Life Net Premium Risk</b>					
European Risks	Primary and proportional reinsurance business				
	Health-based on morbidity tables	20.00	17.00	16.00	12.00
	Accident and health—other	24.00	22.00	20.00	15.00
	Motor	16.00	14.00	13.00	10.00
	Marine	36.00	32.00	29.00	22.00

**Appendix 4**

<b>European Capital Adequacy Factors (cont.)</b>					
	Aviation	52.00	46.00	42.00	32.00
	Transport	20.00	17.00	16.00	12.00
	Property	29.00	26.00	24.00	18.00
	Liability	37.00	33.00	30.00	23.00
	Pecuniary	29.00	26.00	24.00	18.00
	Credit	122.00	108.00	99.00	75.00
	Nonproportional reinsurance (treaty and facultative)				
	Health-based on morbidity tables	29.00	26.00	24.00	18.00
	Accident and health—other	37.00	33.00	30.00	23.00
	Motor	24.00	22.00	20.00	15.00
	Marine	54.00	48.00	44.00	33.00
	Aviation	78.00	69.00	63.00	48.00
	Transport	29.00	26.00	24.00	18.00
	Property	44.00	39.00	36.00	27.00
	Liability	57.00	51.00	46.00	35.00
	Pecuniary	44.00	39.00	36.00	27.00
	Credit	183.00	163.00	149.00	112.50
	Finite	7.00	6.00	5.00	4.00
U.S. Risks	Primary and proportional reinsurance business				
	Homeowners' multi-peril	34.61	30.74	28.12	21.27
	Farm owners' multi-peril	34.61	30.74	28.12	21.27
	Private passenger auto liability	14.48	12.86	11.76	8.89
	Fire	14.65	13.01	11.90	9.00
	Allied lines	14.65	13.01	11.90	9.00
	Mortgage guaranty	53.71	47.70	43.63	33.00
	Inland marine	14.65	13.01	11.90	9.00
	Financial guaranty	53.71	47.70	43.63	33.00
	Earthquake	14.65	13.01	11.90	9.00
	Group accident and health	53.71	47.70	43.63	33.00
	Credit accident and health	53.71	47.70	43.63	33.00
	Burglary and theft	14.65	13.01	11.90	9.00
	Credit	53.71	47.70	43.63	33.00
	Auto physical damage	17.52	15.56	14.23	10.76
	Fidelity and surety	14.65	13.01	11.90	9.00
	Warranty	53.71	47.70	43.63	33.00
	International	44.76	39.75	36.36	27.50
	Commercial auto liability	30.74	27.30	24.97	18.89
	Medical malpractice—occurrence	87.51	77.71	71.09	53.76
	Medical malpractice—claims made	63.89	56.74	51.90	39.25
	Special liability	24.74	21.97	20.10	15.20
	Aircraft	24.74	21.97	20.10	15.20
	Boiler and machinery	24.74	21.97	20.10	15.20



**Appendix 4**

<b>European Capital Adequacy Factors (cont.)</b>					
	Other liability—occurrence	49.20	43.69	39.97	30.23
	Other liability—claims made	37.61	33.40	30.56	23.11
	Products liability—occurrence	52.86	46.95	42.95	32.48
	Products liability—claims made	40.51	35.98	32.91	24.89
	Commerical multiple peril	21.26	18.88	17.27	13.06
	Workers' compensation	29.25	25.98	23.76	17.97
	Nonproportional reinsurance (treaty and facultative)				
	Homeowners' multi-peril	43.26	38.42	35.15	26.58
	Farm owners' multi-peril	43.26	38.42	35.15	26.58
	Private passenger auto liability	18.10	16.07	14.70	11.12
	Fire	18.31	16.26	14.88	11.25
	Allied lines	18.31	16.26	14.88	11.25
	Mortgage guaranty	67.14	59.62	54.54	41.25
	Inland marine	18.31	16.26	14.88	11.25
	Financial guaranty	67.14	59.62	54.54	41.25
	Earthquake	18.31	16.26	14.88	11.25
	Group accident and health	67.14	59.62	54.54	41.25
	Credit accident and health	67.14	59.62	54.54	41.25
	Burglary and theft	18.31	16.26	14.88	11.25
	Credit	67.14	59.62	54.54	41.25
	Auto physical damage	21.89	19.44	17.79	13.45
	Fidelity	18.31	16.26	14.88	11.25
	Surety	18.31	16.26	14.88	11.25
	Warranty	67.14	59.62	54.54	41.25
	International	55.95	49.69	45.45	34.38
	Commercial auto liability	38.42	34.12	31.21	23.61
	Medical malpractice—occurrence	109.38	97.14	88.86	67.21
	Medical malpractice—claims made	79.86	70.92	64.88	49.07
	Special liability	30.93	27.47	25.13	19.00
	Aircraft	30.93	27.47	25.13	19.00
	Boiler and machinery	30.93	27.47	25.13	19.00
	Other liability—occurrence	61.50	54.62	49.96	37.79
	Other liability—claims made	47.01	41.75	38.19	28.89
	Products liability—occurrence	66.08	58.68	53.68	40.60
	Products liability—claims made	50.64	44.97	41.14	31.11
	Commerical multiple peril	26.58	23.60	21.59	16.33
	Workers' compensation	36.56	32.47	29.70	22.46
<b>Non-Life Loss Reserve Risk</b>					
European Risks	Primary and proportional reinsurance business				
	Health-based on morbidity tables	8.00	7.00	6.00	5.00
	Accident and health—other	33.00	29.00	26.00	20.00

**Appendix 4**

<b>European Capital Adequacy Factors (cont.)</b>					
	Motor	18.00	16.00	15.00	11.00
	Marine, aviation, and transport	26.00	23.00	21.00	16.00
	Property	11.00	10.00	9.00	7.00
	Liability	24.00	22.00	20.00	15.00
	Pecuniary	33.00	29.00	26.00	20.00
	Credit	41.00	36.00	33.00	25.00
	Nonproportional reinsurance (treaty and facultative)				
	Health-based on morbidity tables	8.00	7.00	6.00	5.00
	Accident and health—other	33.00	29.00	26.00	20.00
	Motor	18.00	16.00	15.00	11.00
	Marine, aviation, and transport	26.00	23.00	21.00	16.00
	Property	11.00	10.00	9.00	7.00
	Liability	24.00	22.00	20.00	15.00
	Pecuniary	33.00	29.00	26.00	20.00
	Credit	41.00	36.00	33.00	25.00
	Finite	10.00	9.00	8.00	6.00
U.S. Risks	Primary, proportional and nonproportional reinsurance business				
	Homeowners'/Farm owners'	18.55	16.48	15.07	11.40
	Private passenger auto liability/medical	15.79	14.02	12.83	9.70
	Comb. 2 Yr. Lines (SP, APD, F/S, Credit, A&H, F&M GRTY, Other)	45.57	40.47	37.02	28.00
	International	24.41	21.68	19.83	15.00
	Commercial auto/truck liability/medical	19.53	17.35	15.87	12.00
	Medical malpractice—occurrence	60.22	53.48	48.92	37.00
	Medical malpractice—claims made	35.81	31.80	29.09	22.00
	Special liability	26.04	23.13	21.16	16.00
	Other liability—occurrence	22.79	20.24	18.51	14.00
	Other liability—claims made	27.67	24.57	22.48	17.00
	Products liability—occurrence	39.06	34.69	31.73	24.00
	Products liability—claims made	21.16	18.79	17.19	13.00
	Commercial multiple peril	8.46	7.52	6.88	5.20
	Workers' compensation	16.44	14.60	13.35	10.10
<b>U.K. With-Profits Risk Charges</b>					
	Value in force haircut	50.00	50.00	50.00	50.00
	Haircut on investment in subsidiaries	100.00	100.00	100.00	100.00
	Risk capital margin loading	75.00	75.00	75.00	75.00
	Longevity risk charge	8.10	7.24	6.60	5.00
	Reserve risk charge	0.73	0.65	0.60	0.45
	Risk capital margin scaling factor	162.76	144.54	132.22	100.00
<b>German Health Insurance Risk Charges</b>					
	Net aging reserves	4.07	3.61	3.31	2.50

\*5% loading above country-specific charge. #Incremental charge in addition to country-specific charge.

## Appendix 5: Canadian Capital Adequacy Factors

### Appendix 5

		(%)			
		AAA	AA	A	BBB
<b>Market Risk—Equities</b>					
	U.S., U.K., Australia, Switzerland	47.00	42.00	38.00	27.00
	Italy, Portugal, Netherlands, Japan, Denmark, Israel, New Zealand	52.00	47.00	42.00	30.00
	South Africa, Spain, Canada, Hungary, Mexico, Brazil, Chile, Norway, Belgium, France, Sweden, Germany	59.00	54.00	49.00	35.00
	Austria, Philippines, Singapore, Czech Republic, Finland, Korea, Taiwan, Greece, Turkey, Hong Kong, Malaysia, Indonesia, Ireland, Argentina, Peru, Colombia	68.00	63.00	58.00	45.00
	India, Poland, Thailand, Russia, China	77.00	72.00	68.00	55.00
	Europe	47.00	42.00	38.00	27.00
	World, Far East	52.00	47.00	42.00	30.00
	Emerging Far East	59.00	54.00	49.00	35.00
	Nordic, GCC	68.00	63.00	58.00	45.00
	BRIC, Latin America	77.00	72.00	68.00	55.00
	Hedge funds	58.75	52.50	47.50	33.75
	Private equity <sup>¶</sup>	16.00	14.00	13.00	10.00
<b>Market Risk—Properties</b>					
	Germany, Switzerland, Netherlands, Australia, New Zealand	15.00	13.00	11.00	8.00
	Japan, Other Europe	20.00	18.00	15.00	10.00
	U.K., Ireland, Spain, U.S., Other World	30.00	27.00	24.00	18.00
	Owner-occupied property*	38.10	34.24	30.60	23.00
<b>Credit Risk—Bonds</b>					
<b>Less than 1 year</b>					
	AAA Security	0.17	0.15	0.14	0.11
	AA Security	0.21	0.19	0.17	0.14
	A Security	0.28	0.25	0.24	0.19
	BBB Security	0.76	0.69	0.65	0.53
	BB Security	3.31	3.03	2.84	2.34
	B Security	11.85	10.97	10.38	8.82
	CCC/C Security	54.78	50.96	48.37	41.61
	Unrated	3.31	3.03	2.84	2.34
<b>1.01 to 5 years</b>					
	AAA Security	0.36	0.32	0.30	0.24
	AA Security	0.49	0.44	0.41	0.34
	A Security	0.74	0.68	0.64	0.53
	BBB Security	2.74	2.52	2.37	1.98

**Appendix 5**

<b>Canadian Capital Adequacy Factors (cont.)</b>						
	BB Security	11.85	10.99	10.41	8.90	
	B Security	29.47	27.55	26.24	22.84	
	CCC/C Security	66.33	62.46	59.84	52.99	
	Unrated	11.85	10.99	10.41	8.90	
<b>5.01 to 10 years</b>						
	AAA Security	1.01	0.93	0.86	0.69	
	AA Security	1.26	1.18	1.09	0.90	
	A Security	1.57	1.49	1.40	1.22	
	BBB Security	5.30	5.04	4.78	4.20	
	BB Security	21.00	20.03	19.08	16.97	
	B Security	37.68	36.25	34.84	31.71	
	CCC/C Security	76.88	72.63	69.75	62.22	
	Unrated	21.00	20.03	19.08	16.97	
<b>10.01 to 20 years</b>						
	AAA Security	1.22	1.12	1.02	0.84	
	AA Security	1.74	1.61	1.47	1.26	
	A Security	2.28	2.16	2.04	1.84	
	BBB Security	6.08	5.84	5.60	5.23	
	BB Security	25.82	24.64	23.29	21.18	
	B Security	39.56	38.46	36.89	34.01	
	CCC/C Security	76.88	72.63	69.75	62.22	
	Unrated	25.82	24.64	23.29	21.18	
<b>More than 20 years</b>						
	AAA Security	1.45	1.28	1.14	0.96	
	AA Security	2.26	2.04	1.86	1.62	
	A Security	3.06	2.89	2.75	2.57	
	BBB Security	6.10	5.92	5.77	5.57	
	BB Security	27.82	26.35	25.14	23.56	
	B Security	39.56	38.46	36.89	34.24	
	CCC/C Security	76.88	72.63	69.75	62.22	
	Unrated	27.82	26.35	25.14	23.56	
<b>Market Risk—Life Bonds</b>						
		<b>Assumed duration mismatch (years)</b>				
	U.K., U.S., Canada, Spain, Australia, New Zealand	1.00	2.45	2.18	1.99	1.50
	Netherlands, France, Italy, Switzerland, Belgium	2.00	4.90	4.35	3.98	3.01
	Germany, Austria, Central & Eastern Europe, Hong Kong, Singapore	3.00	7.35	6.53	5.97	4.51
	Nordic Countries, Mexico, Chile, Brazil	4.00	9.80	8.70	7.96	6.02

## Appendix 5

<b>Canadian Capital Adequacy Factors (cont.)</b>					
China, Taiwan, Korea, Argentina	7.00	17.15	15.23	13.93	10.53
Thailand	10.00	24.49	21.75	19.90	15.05
Japan	5.00	7.35	6.53	5.97	4.52
<b>Market Risk—Non-Life Bonds</b>					
<b>Assumed duration mismatch (years)</b>					
Bond duration (less than 1 year)	0.25	0.61	0.54	0.50	0.38
Bond duration (1-5 years)	1.50	3.67	3.26	2.98	2.26
Bond duration (5-10 years)	3.75	9.19	8.16	7.46	5.64
Bond duration (more than 10 years)	7.50	18.37	16.31	14.92	11.29
<b>Market Risk—Shareholder Bonds</b>					
<b>Assumed duration mismatch (years)</b>					
Bond duration (less than 1 year)	0.50	1.22	1.09	0.99	0.75
Bond duration (1-5 years)	3.00	7.35	6.53	5.97	4.51
Bond duration (5-10 years)	7.50	18.37	16.31	14.92	11.29
Bond duration (more than 10 years)	15.00	36.74	32.63	29.85	22.57
<b>Credit Risk—Reinsurance Recoverables</b>					
Reinsurers rated 'AAA'	1.17	1.10	0.99	0.82	
Reinsurers rated 'AA'	1.60	1.51	1.38	1.16	
Reinsurers rated 'A'	2.16	2.06	1.93	1.70	
Reinsurers rated 'BBB'	5.96	5.74	5.43	4.91	
Reinsurers rated 'BB'	23.64	22.82	21.63	19.64	
Reinsurers rated 'B'	39.56	38.46	36.89	34.01	
Reinsurers rated 'CCC'	76.88	72.63	69.75	62.22	
Reinsurers rated 'R'	80.00	75.00	70.00	65.00	
Unrated reinsurers	39.56	38.46	36.89	34.01	
<b>Other Funds Under Management (Off Balance Sheet)</b>					
First \$2.5 bil.	0.81	0.72	0.66	0.50	
Next \$7.5 bil.	0.49	0.43	0.40	0.30	
Next \$15 bil.	0.33	0.29	0.26	0.20	
Excess over \$25 bil.	0.16	0.14	0.13	0.10	
<b>Other Assets</b>					
<b>Mortgages—performing</b>					
LTV <60%	0.81	0.72	0.66	0.50	
LTV 60%-85%	8.14	7.23	6.61	5.00	
LTV >85%	16.28	14.45	13.22	10.00	
<b>Mortgages—nonperforming</b>					
LTV <60%	1.63	1.45	1.32	1.00	

**Appendix 5**

<b>Canadian Capital Adequacy Factors (cont.)</b>				
LTV 60%-85%	16.28	14.45	13.22	10.00
LTV >85%	32.55	28.91	26.44	20.00
Preference shares	38.56	36.71	35.18	33.31
Derivatives	1.57	1.49	1.40	1.22
Loans	27.80	26.11	24.97	21.99
Bank deposits				
A- or higher	0.07	0.06	0.06	0.05
BBB	0.22	0.20	0.19	0.15
BB	0.94	0.86	0.81	0.67
B	3.16	2.93	2.77	2.35
CCC+ or lower	13.70	12.74	12.09	10.40
Deferred tax assets	8.14	7.23	6.61	5.00
Deposits with cedents	4.88	4.34	3.97	3.00
Other assets	8.14	7.23	6.61	5.00
Fixed assets	100.00	100.00	100.00	100.00
<b>Mortality—Net Sums At Risk</b>				
<b>(excluding life policies with critical illness acceleration riders)</b>				
Highly developed life markets				
Less than \$1 bil.	0.37	0.33	0.30	0.23
\$1 bil. to \$5 bil.	0.25	0.22	0.20	0.15
\$5 bil. to \$10 bil.	0.19	0.17	0.15	0.11
\$10 bil. to \$50 bil.	0.16	0.14	0.13	0.10
\$50 bil. to \$100 bil.	0.12	0.11	0.10	0.08
More than \$100 bil.	0.09	0.08	0.08	0.06
Medium-developed life markets				
Less than \$1 bil.	0.47	0.41	0.38	0.29
\$1 bil. to \$5 bil.	0.31	0.28	0.25	0.19
\$5 bil. to \$10 bil.	0.23	0.21	0.19	0.14
\$10 bil. to \$50 bil.	0.19	0.17	0.16	0.12
\$50 bil. to \$100 bil.	0.16	0.14	0.13	0.10
More than \$100 bil.	0.12	0.10	0.10	0.07
Less-developed life markets				
Less than \$1 bil.	0.56	0.50	0.45	0.34
\$1 bil. to \$5 bil.	0.37	0.33	0.30	0.23
\$5 bil. to \$10 bil.	0.28	0.25	0.23	0.17
\$10 bil. to \$50 bil.	0.23	0.21	0.19	0.14
\$50 bil. to \$100 bil.	0.19	0.17	0.15	0.11
More than \$100 bil.	0.14	0.12	0.11	0.09
<b>Morbidity—Net Sums At Risk (Critical Illness)</b>				
<b>(including riders to life insurance policies)</b>				
Highly developed life markets				

**Appendix 5**

<b>Canadian Capital Adequacy Factors (cont.)</b>					
	Less than \$1 bil.	1.12	0.99	0.91	0.69
	\$1 bil. to \$5 bil.	0.75	0.66	0.61	0.46
	\$5 bil. to \$10 bil.	0.56	0.50	0.45	0.34
	\$10 bil. to \$50 bil.	0.47	0.41	0.38	0.29
	\$50 bil. to \$100 bil.	0.37	0.33	0.30	0.23
	More than \$100 bil.	0.28	0.25	0.23	0.17
	Medium-developed life markets				
	Less than \$1 bil.	1.40	1.24	1.13	0.86
	\$1 bil. to \$5 bil.	0.93	0.83	0.76	0.57
	\$5 bil. to \$10 bil.	0.70	0.62	0.57	0.43
	\$10 bil. to \$50 bil.	0.58	0.52	0.47	0.36
	\$50 bil. to \$100 bil.	0.47	0.41	0.38	0.29
	More than \$100 bil.	0.35	0.31	0.28	0.22
	Less-developed life markets				
	Less than \$1 bil.	1.68	1.49	1.36	1.03
	\$1 bil. to \$5 bil.	1.12	0.99	0.91	0.69
	\$5 bil. to \$10 bil.	0.84	0.74	0.68	0.51
	\$10 bil. to \$50 bil.	0.70	0.62	0.57	0.43
	\$50 bil. to \$100 bil.	0.56	0.50	0.45	0.34
	More than \$100 bil.	0.42	0.37	0.34	0.26
<b>Longevity Risk</b>					
	Longevity risk	8.10	7.24	6.60	5.00
<b>Life Reserve Risk</b>					
	Participating business				
	Participating business (excluding annuities)	3.26	2.89	2.64	2.00
	Participating annuities	3.26	2.89	2.64	2.00
	Nonparticipating business (excluding annuities)				
	Protection	1.06	0.94	0.86	0.65
	Savings	3.26	2.89	2.64	2.00
	Permanent health insurance	1.06	0.94	0.86	0.65
	Nonparticipating annuities				
	Immediate annuities	0.73	0.65	0.60	0.45
	Deferred annuities (without guarantees)	1.06	0.94	0.86	0.65
	Deferred annuities (with guarantees)	3.26	2.89	2.64	2.00
	Linked business with investment guarantees	3.26	2.89	2.64	2.00
	Linked business with expense guarantees only	1.63	1.45	1.32	1.00
	Linked business without guarantees	1.06	0.94	0.86	0.65
<b>Non-Life Net Premium Risk</b>					
Canadian Risks	Primary and proportional reinsurance business				
	Auto--liability, personal accident & other	17.54	15.59	14.26	10.79
	Auto--liability	17.56	15.60	14.27	10.80

**Appendix 5**

<b>Canadian Capital Adequacy Factors (cont.)</b>					
	Auto--personal accident	17.56	15.60	14.27	10.80
	Auto--other	17.50	15.55	14.22	10.76
	Property--personal, hail	20.81	18.49	16.92	12.80
	Property--commercial	24.39	21.67	19.82	15.00
	Liability	37.40	33.23	30.40	23.00
	Accident & Sickness	30.08	26.73	24.45	18.50
	Fidelity, surety	14.63	13.00	11.89	9.00
	Aircraft, marine	24.72	21.96	20.09	15.20
	Boiler and machinery	24.72	21.97	20.09	15.20
	Credit, credit protection, title	53.66	47.68	43.61	33.00
	Nonproportional reinsurance (treaty and facultative)				
	Auto--liability, personal accident & other	26.31	23.38	21.38	16.18
	Auto--liability	26.34	23.41	21.41	16.20
	Auto--personal accident	26.34	23.41	21.41	16.20
	Auto--other	26.25	23.32	21.33	16.14
	Property--personal, hail	31.22	27.74	25.37	19.20
	Property--commercial	36.59	32.51	29.74	22.50
	Liability	56.10	49.85	45.60	34.50
	Accident & sickness	45.12	40.09	36.67	27.75
	Fidelity, surety	21.95	19.51	17.84	13.50
	Aircraft, marine	37.07	32.94	30.13	22.80
	Boiler and machinery	37.08	32.95	30.14	22.80
	Credit, credit protection, title	80.49	71.52	65.42	49.50
European Risks	Primary and proportional reinsurance business				
	Health-based on morbidity tables	20.00	17.00	16.00	12.00
	Accident and health--other	24.00	22.00	20.00	15.00
	Motor	16.00	14.00	13.00	10.00
	Marine	36.00	32.00	29.00	22.00
	Aviation	52.00	46.00	42.00	32.00
	Transport	20.00	17.00	16.00	12.00
	Property	29.00	26.00	24.00	18.00
	Liability	37.00	33.00	30.00	23.00
	Pecuniary	29.00	26.00	24.00	18.00
	Credit	122.00	108.00	99.00	75.00
	Nonproportional reinsurance (treaty and facultative)				
	Health-based on morbidity tables	29.00	26.00	24.00	18.00
	Accident and health--other	37.00	33.00	30.00	23.00
	Motor	24.00	22.00	20.00	15.00
	Marine	54.00	48.00	44.00	33.00
	Aviation	78.00	69.00	63.00	48.00
	Transport	29.00	26.00	24.00	18.00
	Property	44.00	39.00	36.00	27.00



**Appendix 5**

<b>Canadian Capital Adequacy Factors (cont.)</b>				
Liability	57.00	51.00	46.00	35.00
Pecuniary	44.00	39.00	36.00	27.00
Credit	183.00	163.00	149.00	112.50
Finite	7.00	6.00	5.00	4.00
<b>Non-Life Loss Reserve Risk</b>				
<b>Canadian Risks</b>				
Primary and proportional reinsurance business				
Auto--liability, personal accident & other	17.79	15.81	14.46	10.94
Auto--liability	16.33	14.51	13.28	10.05
Auto--personal accident	16.33	14.51	13.28	10.05
Auto--other	45.53	40.46	37.01	28.00
Property--personal, hail	12.20	10.84	9.91	7.50
Property--commercial	12.20	10.84	9.91	7.50
Liability	24.39	21.67	19.82	15.00
Accident & sickness	19.51	17.34	15.86	12.00
Fidelity, surety	39.03	34.68	31.72	24.00
Boiler & machinery	26.02	23.12	21.15	16.00
Aircraft	26.02	23.12	21.15	16.00
Marine	26.02	23.12	21.15	16.00
Credit, credit protection, title	39.03	34.68	31.72	24.00
Nonproportional reinsurance (treaty and facultative)				
Auto--liability, personal accident & other	17.79	15.81	14.46	10.94
Auto--liability	16.33	14.51	13.28	10.05
Auto--personal accident	16.33	14.51	13.28	10.05
Auto--other	45.53	40.46	37.01	28.00
Property--personal, hail	12.20	10.84	9.91	7.50
Property--commercial	12.20	10.84	9.91	7.50
Liability	24.39	21.67	19.82	15.00
Accident & sickness	19.51	17.34	15.86	12.00
Fidelity, surety	39.03	34.68	31.72	24.00
Boiler & machinery	26.02	23.12	21.15	16.00
Aircraft	26.02	23.12	21.15	16.00
Marine	26.02	23.12	21.15	16.00
Credit, credit protection, title	39.03	34.68	31.72	24.00
<b>European Risks</b>				
Primary and proportional reinsurance business				
Health-based on morbidity tables	8.00	7.00	6.00	5.00
Accident and health--other	33.00	29.00	26.00	20.00
Motor	18.00	16.00	15.00	11.00
Marine, aviation, and transport	26.00	23.00	21.00	16.00
Property	11.00	10.00	9.00	7.00
Liability	24.00	22.00	20.00	15.00

## Appendix 5

Canadian Capital Adequacy Factors (cont.)				
Pecuniary	33.00	29.00	26.00	20.00
Credit	41.00	36.00	33.00	25.00
Nonproportional reinsurance (treaty and facultative)				
Health-based on morbidity tables	8.00	7.00	6.00	5.00
Accident and health--other	33.00	29.00	26.00	20.00
Motor	18.00	16.00	15.00	11.00
Marine, aviation, and transport	26.00	23.00	21.00	16.00
Property	11.00	10.00	9.00	7.00
Liability	24.00	22.00	20.00	15.00
Pecuniary	33.00	29.00	26.00	20.00
Credit	41.00	36.00	33.00	25.00
Finite	10.00	9.00	8.00	6.00

\*5% loading above country-specific charge. ††Incremental charge in addition to country-specific charge.

## Appendix 6: Asia-Pacific Capital Adequacy Factors

### Appendix 6

Asia-Pacific Capital Adequacy Factors				
	(%)			
	AAA	AA	A	BBB
<b>Market Risk—Equities</b>				
U.S., U.K., Australia, Switzerland	47.00	42.00	38.00	27.00
Italy, Portugal, Netherlands, Japan, Denmark, Israel, New Zealand	52.00	47.00	42.00	30.00
South Africa, Spain, Canada, Hungary, Mexico, Brazil, Chile, Norway, Belgium, France, Sweden, Germany	59.00	54.00	49.00	35.00
Austria, Philippines, Singapore, Czech Republic, Finland, Korea, Taiwan, Greece, Turkey, Hong Kong, Malaysia, Indonesia, Ireland, Argentina, Peru, Colombia	68.00	63.00	58.00	45.00
India, Poland, Thailand, Russia, China	77.00	72.00	68.00	55.00
Europe	47.00	42.00	38.00	27.00
World, Far East	52.00	47.00	42.00	30.00
Emerging Far East	59.00	54.00	49.00	35.00
Nordic, GCC	68.00	63.00	58.00	45.00
BRIC, Latin America	77.00	72.00	68.00	55.00
Hedge funds	58.75	52.50	47.50	33.75
Private equity††	16.00	14.00	13.00	10.00
<b>Market Risk—Properties</b>				
Germany, Switzerland, Netherlands, Australia, New Zealand	15.00	13.00	11.00	8.00
Japan, Other Europe	20.00	18.00	15.00	10.00
U.K., Ireland, Spain, U.S., Other World	30.00	27.00	24.00	18.00
Owner-occupied property*	38.10	34.24	30.60	23.00

## Appendix 6

### Asia-Pacific Capital Adequacy Factors (cont.)

<b>Credit Risk—Bonds</b>					
<b>Less than 1 year</b>					
	AAA Security	0.17	0.15	0.14	0.11
	AA Security	0.21	0.19	0.17	0.14
	A Security	0.28	0.25	0.24	0.19
	BBB Security	0.76	0.69	0.65	0.53
	BB Security	3.31	3.03	2.84	2.34
	B Security	11.85	10.97	10.38	8.82
	CCC/C Security	54.78	50.96	48.37	41.61
	Unrated	3.31	3.03	2.84	2.34
<b>1.01 to 5 years</b>					
	AAA Security	0.36	0.32	0.30	0.24
	AA Security	0.49	0.44	0.41	0.34
	A Security	0.74	0.68	0.64	0.53
	BBB Security	2.74	2.52	2.37	1.98
	BB Security	11.85	10.99	10.41	8.90
	B Security	29.47	27.55	26.24	22.84
	CCC/C Security	66.33	62.46	59.84	52.99
	Unrated	11.85	10.99	10.41	8.90
<b>5.01 to 10 years</b>					
	AAA Security	1.01	0.93	0.86	0.69
	AA Security	1.26	1.18	1.09	0.90
	A Security	1.57	1.49	1.40	1.22
	BBB Security	5.30	5.04	4.78	4.20
	BB Security	21.00	20.03	19.08	16.97
	B Security	37.68	36.25	34.84	31.71
	CCC/C Security	76.88	72.63	69.75	62.22
	Unrated	21.00	20.03	19.08	16.97
<b>10.01 to 20 years</b>					
	AAA Security	1.22	1.12	1.02	0.84
	AA Security	1.74	1.61	1.47	1.26
	A Security	2.28	2.16	2.04	1.84
	BBB Security	6.08	5.84	5.60	5.23
	BB Security	25.82	24.64	23.29	21.18
	B Security	39.56	38.46	36.89	34.01
	CCC/C Security	76.88	72.63	69.75	62.22
	Unrated	25.82	24.64	23.29	21.18
<b>More than 20 years</b>					
	AAA Security	1.45	1.28	1.14	0.96
	AA Security	2.26	2.04	1.86	1.62

## Appendix 6

Asia-Pacific Capital Adequacy Factors (cont.)					
A Security	3.06	2.89	2.75	2.57	
BBB Security	6.10	5.92	5.77	5.57	
BB Security	27.82	26.35	25.14	23.56	
B Security	39.56	38.46	36.89	34.24	
CCC/C Security	76.88	72.63	69.75	62.22	
Unrated	27.82	26.35	25.14	23.56	
<b>Market Risk—Life Bonds</b>					
<b>Assumed duration mismatch (years)</b>					
U.K., U.S., Canada, Spain, Australia, New Zealand	1.00	2.45	2.18	1.99	1.50
Netherlands, France, Italy, Switzerland, Belgium	2.00	4.90	4.35	3.98	3.01
Germany, Austria, Central & Eastern Europe, Hong Kong, Singapore	3.00	7.35	6.53	5.97	4.51
Nordic Countries, Mexico, Chile, Brazil	4.00	9.80	8.70	7.96	6.02
China, Taiwan, Korea, Argentina	7.00	17.15	15.23	13.93	10.53
Thailand	10.00	24.49	21.75	19.90	15.05
Japan	5.00	7.35	6.53	5.97	4.52
<b>Market Risk—Non-Life Bonds</b>					
<b>Assumed duration mismatch (years)</b>					
Bond duration (less than 1 year)	0.25	0.61	0.54	0.50	0.38
Bond duration (1-5 years)	1.50	3.67	3.26	2.98	2.26
Bond duration (5-10 years)	3.75	9.19	8.16	7.46	5.64
Bond duration (more than 10 years)	7.50	18.37	16.31	14.92	11.29
<b>Market Risk—Shareholder Bonds</b>					
<b>Assumed duration mismatch (years)</b>					
Bond duration (less than 1 year)	0.50	1.22	1.09	0.99	0.75
Bond duration (1-5 years)	3.00	7.35	6.53	5.97	4.51
Bond duration (5-10 years)	7.50	18.37	16.31	14.92	11.29
Bond duration (more than 10 years)	15.00	36.74	32.63	29.85	22.57
<b>Credit Risk—Reinsurance Recoverables</b>					
Reinsurers rated 'AAA'	1.17	1.10	0.99	0.82	
Reinsurers rated 'AA'	1.60	1.51	1.38	1.16	
Reinsurers rated 'A'	2.16	2.06	1.93	1.70	
Reinsurers rated 'BBB'	5.96	5.74	5.43	4.91	
Reinsurers rated 'BB'	23.64	22.82	21.63	19.64	

**Appendix 6**

<b>Asia-Pacific Capital Adequacy Factors (cont.)</b>				
Reinsurers rated 'B'	39.56	38.46	36.89	34.01
Reinsurers rated 'CCC'	76.88	72.63	69.75	62.22
Reinsurers rated 'R'	80.00	75.00	70.00	65.00
Unrated reinsurers	39.56	38.46	36.89	34.01
<b>Other Funds Under Management (Off Balance Sheet)</b>				
First \$2.5 bil.	0.81	0.72	0.66	0.50
Next \$7.5 bil.	0.49	0.43	0.40	0.30
Next \$15 bil.	0.33	0.29	0.26	0.20
Excess over \$25 bil.	0.16	0.14	0.13	0.10
<b>Other Assets</b>				
Mortgages—performing				
LTV <60%	0.81	0.72	0.66	0.50
LTV 60%-85%	8.14	7.23	6.61	5.00
LTV >85%	16.28	14.45	13.22	10.00
Mortgages—nonperforming				
LTV <60%	1.63	1.45	1.32	1.00
LTV 60%-85%	16.28	14.45	13.22	10.00
LTV >85%	32.55	28.91	26.44	20.00
Preference shares	38.56	36.71	35.18	33.31
Derivatives	1.57	1.49	1.40	1.22
Loans	27.80	26.11	24.97	21.99
Bank deposits				
A- or higher	0.07	0.06	0.06	0.05
BBB	0.22	0.20	0.19	0.15
BB	0.94	0.86	0.81	0.67
B	3.16	2.93	2.77	2.35
CCC+ or lower	13.70	12.74	12.09	10.40
Deferred tax assets	8.14	7.23	6.61	5.00
Deposits with cedents	4.88	4.34	3.97	3.00
Other assets	8.14	7.23	6.61	5.00
Fixed assets	100.00	100.00	100.00	100.00
<b>Mortality—Net Sums At Risk</b>				
<b>(excluding life policies with critical illness acceleration riders)</b>				
Highly developed life markets				
Less than \$1 bil.	0.37	0.33	0.30	0.23
\$1 bil. to \$5 bil.	0.25	0.22	0.20	0.15
\$5 bil. to \$10 bil.	0.19	0.17	0.15	0.11
\$10 bil. to \$50 bil.	0.16	0.14	0.13	0.10
\$50 bil. to \$100 bil.	0.12	0.11	0.10	0.08
More than \$100 bil.	0.09	0.08	0.08	0.06
Medium-developed life markets				

**Appendix 6**

<b>Asia-Pacific Capital Adequacy Factors (cont.)</b>					
	Less than \$1 bil.	0.47	0.41	0.38	0.29
	\$1 bil. to \$5 bil.	0.31	0.28	0.25	0.19
	\$5 bil. to \$10 bil.	0.23	0.21	0.19	0.14
	\$10 bil. to \$50 bil.	0.19	0.17	0.16	0.12
	\$50 bil. to \$100 bil.	0.16	0.14	0.13	0.10
	More than \$100 bil.	0.12	0.10	0.10	0.07
	Less-developed life markets				
	Less than \$1 bil.	0.56	0.50	0.45	0.34
	\$1 bil. to \$5 bil.	0.37	0.33	0.30	0.23
	\$5 bil. to \$10 bil.	0.28	0.25	0.23	0.17
	\$10 bil. to \$50 bil.	0.23	0.21	0.19	0.14
	\$50 bil. to \$100 bil.	0.19	0.17	0.15	0.11
	More than \$100 bil.	0.14	0.12	0.11	0.09
<b>Morbidity—Net Sums At Risk (Critical Illness)</b>					
<b>(including riders to life insurance policies)</b>					
	Highly developed life markets				
	Less than \$1 bil.	1.12	0.99	0.91	0.69
	\$1 bil. to \$5 bil.	0.75	0.66	0.61	0.46
	\$5 bil. to \$10 bil.	0.56	0.50	0.45	0.34
	\$10 bil. to \$50 bil.	0.47	0.41	0.38	0.29
	\$50 bil. to \$100 bil.	0.37	0.33	0.30	0.23
	More than \$100 bil.	0.28	0.25	0.23	0.17
	Medium-developed life markets				
	Less than \$1 bil.	1.40	1.24	1.13	0.86
	\$1 bil. to \$5 bil.	0.93	0.83	0.76	0.57
	\$5 bil. to \$10 bil.	0.70	0.62	0.57	0.43
	\$10 bil. to \$50 bil.	0.58	0.52	0.47	0.36
	\$50 bil. to \$100 bil.	0.47	0.41	0.38	0.29
	More than \$100 bil.	0.35	0.31	0.28	0.22
	Less-developed life markets				
	Less than \$1 bil.	1.68	1.49	1.36	1.03
	\$1 bil. to \$5 bil.	1.12	0.99	0.91	0.69
	\$5 bil. to \$10 bil.	0.84	0.74	0.68	0.51
	\$10 bil. to \$50 bil.	0.70	0.62	0.57	0.43
	\$50 bil. to \$100 bil.	0.56	0.50	0.45	0.34
	More than \$100 bil.	0.42	0.37	0.34	0.26
<b>Longevity Risk</b>					
	Longevity risk	8.10	7.24	6.60	5.00
<b>Life Reserve Risk</b>					
	Participating business				
	Participating business (excluding annuities)	3.26	2.89	2.64	2.00

**Appendix 6**

<b>Asia-Pacific Capital Adequacy Factors (cont.)</b>					
	Participating annuities	3.26	2.89	2.64	2.00
	Nonparticipating business (excluding annuities)				
	Protection	1.06	0.94	0.86	0.65
	Savings	3.26	2.89	2.64	2.00
	Permanent health insurance	1.06	0.94	0.86	0.65
	Nonparticipating annuities				
	Immediate annuities	0.73	0.65	0.60	0.45
	Deferred annuities (without guarantees)	1.06	0.94	0.86	0.65
	Deferred annuities (with guarantees)	3.26	2.89	2.64	2.00
	Linked business with investment guarantees	3.26	2.89	2.64	2.00
	Linked business with expense guarantees only	1.63	1.45	1.32	1.00
	Linked business without guarantees	1.06	0.94	0.86	0.65
<b>Non-Life Net Premium Risk</b>					
Asia-Pacific (excl. Australia and New Zealand) Risks	Primary and proportional reinsurance business				
	Accident & health	27.00	24.00	22.00	17.00
	Auto	21.00	19.00	17.00	13.00
	Marine, Aviation	36.00	32.00	29.00	22.00
	Property	29.00	26.00	24.00	18.00
	Liability	30.00	27.00	24.00	18.00
	Liability--long tail	45.00	40.00	36.00	28.00
	Credit	79.00	70.00	64.00	49.00
	Engineering	35.00	31.00	29.00	22.00
	Long-term property	32.00	29.00	26.00	20.00
	Long-term accident and health	35.00	31.00	28.00	21.00
	Nonproportional reinsurance (treaty and facultative)				
	Accident & health	34.00	30.00	27.00	21.00
	Auto	26.00	23.00	21.00	16.00
	Marine, Aviation	45.00	40.00	36.00	28.00
	Property	37.00	33.00	30.00	23.00
	Liability	37.00	33.00	30.00	23.00
	Liability--long tail	56.00	50.00	46.00	35.00
	Credit	99.00	88.00	81.00	61.00
	Engineering	44.00	39.00	36.00	27.00
	Long-term property	40.00	36.00	33.00	25.00
	Long-term accident and health	44.00	39.00	35.00	27.00
Australia and New Zealand Risks	Primary and proportional reinsurance business				
	Domestic motor vehicle	12.80	11.60	10.40	8.00
	Commercial motor vehicle	17.60	15.95	14.30	11.00
	Marine	19.20	17.40	15.60	12.00
	Aviation	19.20	17.40	15.60	12.00

**Appendix 6**

<b>Asia-Pacific Capital Adequacy Factors (cont.)</b>					
	Houseowners/Householders	16.00	14.50	13.00	10.00
	CTP motor vehicle	22.40	20.30	18.20	14.00
	Public and product liability	25.60	23.20	20.80	16.00
	Professional indemnity	30.40	27.55	24.70	19.00
	Employers liability	22.40	20.30	18.20	14.00
	Consumer credit	24.00	21.75	19.50	15.00
	Mortgage	24.00	21.75	19.50	15.00
	Other accident	20.80	18.85	16.90	13.00
	Travel	20.80	18.85	16.90	13.00
	Fire and ISR	19.20	17.40	15.60	12.00
	Nonproportional reinsurance (treaty and facultative)				
	Domestic motor vehicle	40.00	36.25	32.50	25.00
	Commercial motor vehicle	40.00	36.25	32.50	25.00
	Marine	41.60	37.70	33.80	26.00
	Aviation	41.60	37.70	33.80	26.00
	Houseowners/Householders	40.00	36.25	32.50	25.00
	CTP motor vehicle	51.20	46.40	41.60	32.00
	Public and product liability	51.20	46.40	41.60	32.00
	Professional indemnity	51.20	46.40	41.60	32.00
	Employers liability	51.20	46.40	41.60	32.00
	Consumer credit	59.20	53.65	48.10	37.00
	Mortgage	59.20	53.65	48.10	37.00
	Other accident	59.20	53.65	48.10	37.00
	Travel	59.20	53.65	48.10	37.00
	Fire and ISR	40.00	36.25	32.50	25.00
<b>Non-Life Loss Reserve Risk</b>					
Asia-Pacific (excl. Australia and New Zealand) Risks	Primary, proportional and non-proportional reinsurance business				
	Accident & health (A&H)/long-term A&H	29.54	26.23	24.00	18.15
	Auto	23.27	20.67	18.91	14.30
	Marine, aviation	39.39	34.98	32.00	24.20
	Property/long-term property	32.23	28.62	26.18	19.80
	Liability	35.94	31.91	29.19	22.08
	Liability--long tail	67.38	59.84	54.74	41.40
	Credit Ins	87.28	77.51	70.90	53.63
	Engineering	42.19	37.47	34.27	25.92
Australia and New Zealand Risks	Primary and proportional reinsurance business				
	Domestic motor vehicle	11.20	10.15	9.10	7.00
	Commercial motor vehicle	14.40	13.05	11.70	9.00
	Marine	16.00	14.50	13.00	10.00
	Aviation	16.00	14.50	13.00	10.00



## Appendix 6

Asia-Pacific Capital Adequacy Factors (cont.)					
Houseowners/householders	12.80	11.60	10.40	8.00	
CTP motor vehicle	19.20	17.40	15.60	12.00	
Public and product liability	20.80	18.85	16.90	13.00	
Professional indemnity	22.40	20.30	18.20	14.00	
Employers liability	20.80	18.85	16.90	13.00	
Consumer credit	16.00	14.50	13.00	10.00	
Mortgage	16.00	14.50	13.00	10.00	
Other accident	14.40	13.05	11.70	9.00	
Travel	16.00	14.50	13.00	10.00	
Fire and ISR	16.00	14.50	13.00	10.00	
Nonproportional reinsurance					
Domestic motor vehicle	27.20	24.65	22.10	17.00	
Commercial motor vehicle	27.20	24.65	22.10	17.00	
Marine	36.80	33.35	29.90	23.00	
Aviation	36.80	33.35	29.90	23.00	
Houseowners/householders	27.20	24.65	22.10	17.00	
CTP motor vehicle	44.80	40.60	36.40	28.00	
Public and product liability	44.80	40.60	36.40	28.00	
Professional indemnity	44.80	40.60	36.40	28.00	
Employers liability	44.80	40.60	36.40	28.00	
Consumer credit	46.40	42.05	37.70	29.00	
Mortgage	46.40	42.05	37.70	29.00	
Other accident	46.40	42.05	37.70	29.00	
Travel	46.40	42.05	37.70	29.00	
Fire and ISR	27.20	24.65	22.10	17.00	

\*5% loading above country-specific charge. ¶Incremental charge in addition to country-specific charge.

## Appendix 7: Latin American Capital Adequacy Factors

### Appendix 7

Latin American Capital Adequacy Factors					
	(% )				
	AAA	AA	A	BBB	
<b>Market Risk—Equities</b>					
U.S., U.K., Australia, Switzerland	47.00	42.00	38.00	27.00	
Italy, Portugal, Netherlands, Japan, Denmark, Israel, New Zealand	52.00	47.00	42.00	30.00	
South Africa, Spain, Canada, Hungary, Mexico, Brazil, Chile, Norway, Belgium, France, Sweden, Germany	59.00	54.00	49.00	35.00	
Austria, Philippines, Singapore, Czech Republic, Finland, Korea, Taiwan, Greece, Turkey, Hong Kong, Malaysia, Indonesia, Ireland, Argentina, Peru, Colombia	68.00	63.00	58.00	45.00	
India, Poland, Thailand, Russia, China	77.00	72.00	68.00	55.00	

**Appendix 7**

<b>Latin American Capital Adequacy Factors (cont.)</b>					
Europe	47.00	42.00	38.00	27.00	
World, Far East	52.00	47.00	42.00	30.00	
Emerging Far East	59.00	54.00	49.00	35.00	
Nordic, GCC	68.00	63.00	58.00	45.00	
BRIC, Latin America	77.00	72.00	68.00	55.00	
Hedge funds	58.75	52.50	47.50	33.75	
Private equity¶¶	16.00	14.00	13.00	10.00	
<b>Market Risk—Properties</b>					
Germany, Switzerland, Netherlands, Australia, New Zealand	15.00	13.00	11.00	8.00	
Japan, Other Europe	20.00	18.00	15.00	10.00	
U.K., Ireland, Spain, U.S., Other World	30.00	27.00	24.00	18.00	
Owner-occupied property*	38.10	34.24	30.60	23.00	
<b>Credit Risk—Bonds</b>					
<b>Less than 1 year</b>					
AAA Security	0.17	0.15	0.14	0.11	
AA Security	0.21	0.19	0.17	0.14	
A Security	0.28	0.25	0.24	0.19	
BBB Security	0.76	0.69	0.65	0.53	
BB Security	3.31	3.03	2.84	2.34	
B Security	11.85	10.97	10.38	8.82	
CCC/C Security	54.78	50.96	48.37	41.61	
Unrated	3.31	3.03	2.84	2.34	
<b>1.01 to 5 years</b>					
AAA Security	0.36	0.32	0.30	0.24	
AA Security	0.49	0.44	0.41	0.34	
A Security	0.74	0.68	0.64	0.53	
BBB Security	2.74	2.52	2.37	1.98	
BB Security	11.85	10.99	10.41	8.90	
B Security	29.47	27.55	26.24	22.84	
CCC/C Security	66.33	62.46	59.84	52.99	
Unrated	11.85	10.99	10.41	8.90	
<b>5.01 to 10 years</b>					
AAA Security	1.01	0.93	0.86	0.69	
AA Security	1.26	1.18	1.09	0.90	
A Security	1.57	1.49	1.40	1.22	
BBB Security	5.30	5.04	4.78	4.20	
BB Security	21.00	20.03	19.08	16.97	
B Security	37.68	36.25	34.84	31.71	
CCC/C Security	76.88	72.63	69.75	62.22	
Unrated	21.00	20.03	19.08	16.97	

## Appendix 7

### Latin American Capital Adequacy Factors (cont.)

<b>10.01 to 20 years</b>					
AAA Security		1.22	1.12	1.02	0.84
AA Security		1.74	1.61	1.47	1.26
A Security		2.28	2.16	2.04	1.84
BBB Security		6.08	5.84	5.60	5.23
BB Security		25.82	24.64	23.29	21.18
B Security		39.56	38.46	36.89	34.01
CCC/C Security		76.88	72.63	69.75	62.22
Unrated		25.82	24.64	23.29	21.18
<b>More than 20 years</b>					
AAA Security		1.45	1.28	1.14	0.96
AA Security		2.26	2.04	1.86	1.62
A Security		3.06	2.89	2.75	2.57
BBB Security		6.10	5.92	5.77	5.57
BB Security		27.82	26.35	25.14	23.56
B Security		39.56	38.46	36.89	34.24
CCC/C Security		76.88	72.63	69.75	62.22
Unrated		27.82	26.35	25.14	23.56
<b>Market Risk—Life Bonds</b>					
Assumed duration mismatch (years)					
U.K., U.S., Canada, Spain, Australia, New Zealand	1	2.45	2.18	1.99	1.50
Netherlands, France, Italy, Switzerland, Belgium	2	4.90	4.35	3.98	3.01
Germany, Austria, Central & Eastern Europe, Hong Kong, Singapore	3	7.35	6.53	5.97	4.51
Nordic Countries, Mexico, Chile, Brazil	4	9.80	8.70	7.96	6.02
China, Taiwan, Korea, Argentina	7	17.15	15.23	13.93	10.53
Thailand	10	24.49	21.75	19.90	15.05
Japan	5	7.35	6.53	5.97	4.52
<b>Market Risk—Non-Life Bonds</b>					
Assumed duration mismatch (years)					
Bond duration (less than 1 year)	0.25	0.61	0.54	0.50	0.38
Bond duration (1-5 years)	1.50	3.67	3.26	2.98	2.26
Bond duration (5-10 years)	3.75	9.19	8.16	7.46	5.64
Bond duration (more than 10 years)	7.50	18.37	16.31	14.92	11.29

## Appendix 7

### Latin American Capital Adequacy Factors (cont.)

<b>Market Risk—Shareholder Bonds</b>					
	<b>Assumed duration mismatch (years)</b>				
Bond duration (less than 1 year)	0.50	1.22	1.09	0.99	0.75
Bond duration (1-5 years)	3.00	7.35	6.53	5.97	4.51
Bond duration (5-10 years)	7.50	18.37	16.31	14.92	11.29
Bond duration (more than 10 years)	15.00	36.74	32.63	29.85	22.57
<b>Credit Risk—Reinsurance Recoverables</b>					
Reinsurers rated 'AAA'		1.17	1.10	0.99	0.82
Reinsurers rated 'AA'		1.60	1.51	1.38	1.16
Reinsurers rated 'A'		2.16	2.06	1.93	1.70
Reinsurers rated 'BBB'		5.96	5.74	5.43	4.91
Reinsurers rated 'BB'		23.64	22.82	21.63	19.64
Reinsurers rated 'B'		39.56	38.46	36.89	34.01
Reinsurers rated 'CCC'		76.88	72.63	69.75	62.22
Reinsurers rated 'R'		80.00	75.00	70.00	65.00
Unrated reinsurers		39.56	38.46	36.89	34.01
<b>Other Funds Under Management (Off Balance Sheet)</b>					
First \$2.5 bil.		0.81	0.72	0.66	0.50
Next \$7.5 bil.		0.49	0.43	0.40	0.30
Next \$15 bil.		0.33	0.29	0.26	0.20
Excess over \$25 bil.		0.16	0.14	0.13	0.10
<b>Other Assets</b>					
Mortgages—performing					
LTV <60%		0.81	0.72	0.66	0.50
LTV 60%-85%		8.14	7.23	6.61	5.00
LTV >85%		16.28	14.45	13.22	10.00
Mortgages—nonperforming					
LTV <60%		1.63	1.45	1.32	1.00
LTV 60%-85%		16.28	14.45	13.22	10.00
LTV >85%		32.55	28.91	26.44	20.00
Preference shares		38.56	36.71	35.18	33.31
Derivatives		1.57	1.49	1.40	1.22
Loans		27.80	26.11	24.97	21.99
Bank deposits					
A- or higher		0.07	0.06	0.06	0.05
BBB		0.22	0.20	0.19	0.15
BB		0.94	0.86	0.81	0.67
B		3.16	2.93	2.77	2.35
CCC+ or lower		13.70	12.74	12.09	10.40

**Appendix 7**

<b>Latin American Capital Adequacy Factors (cont.)</b>				
Deferred tax assets	8.14	7.23	6.61	5.00
Deposits with cedents	4.88	4.34	3.97	3.00
Other assets	8.14	7.23	6.61	5.00
Fixed assets	100.00	100.00	100.00	100.00
<b>Mortality—Net Sums At Risk</b>				
<b>(excluding life policies with critical illness acceleration riders)</b>				
Highly developed life markets				
Less than \$1 bil.	0.37	0.33	0.30	0.23
\$1 bil. to \$5 bil.	0.25	0.22	0.20	0.15
\$5 bil. to \$10 bil.	0.19	0.17	0.15	0.11
\$10 bil. to \$50 bil.	0.16	0.14	0.13	0.10
\$50 bil. to \$100 bil.	0.12	0.11	0.10	0.08
More than \$100 bil.	0.09	0.08	0.08	0.06
Medium-developed life markets				
Less than \$1 bil.	0.47	0.41	0.38	0.29
\$1 bil. to \$5 bil.	0.31	0.28	0.25	0.19
\$5 bil. to \$10 bil.	0.23	0.21	0.19	0.14
\$10 bil. to \$50 bil.	0.19	0.17	0.16	0.12
\$50 bil. to \$100 bil.	0.16	0.14	0.13	0.10
More than \$100 bil.	0.12	0.10	0.10	0.07
Less-developed life markets				
Less than \$1 bil.	0.56	0.50	0.45	0.34
\$1 bil. to \$5 bil.	0.37	0.33	0.30	0.23
\$5 bil. to \$10 bil.	0.28	0.25	0.23	0.17
\$10 bil. to \$50 bil.	0.23	0.21	0.19	0.14
\$50 bil. to \$100 bil.	0.19	0.17	0.15	0.11
More than \$100 bil.	0.14	0.12	0.11	0.09
<b>Morbidity—Net Sums At Risk (Critical Illness)</b>				
<b>(including riders to life insurance policies)</b>				
Highly developed life markets				
Less than \$1 bil.	1.12	0.99	0.91	0.69
\$1 bil. to \$5 bil.	0.75	0.66	0.61	0.46
\$5 bil. to \$10 bil.	0.56	0.50	0.45	0.34
\$10 bil. to \$50 bil.	0.47	0.41	0.38	0.29
\$50 bil. to \$100 bil.	0.37	0.33	0.30	0.23
More than \$100 bil.	0.28	0.25	0.23	0.17
Medium-developed life markets				
Less than \$1 bil.	1.40	1.24	1.13	0.86
\$1 bil. to \$5 bil.	0.93	0.83	0.76	0.57
\$5 bil. to \$10 bil.	0.70	0.62	0.57	0.43
\$10 bil. to \$50 bil.	0.58	0.52	0.47	0.36

**Appendix 7**

<b>Latin American Capital Adequacy Factors (cont.)</b>					
	\$50 bil. to \$100 bil.	0.47	0.41	0.38	0.29
	More than \$100 bil.	0.35	0.31	0.28	0.22
	Less-developed life markets				
	Less than \$1 bil.	1.68	1.49	1.36	1.03
	\$1 bil. to \$5 bil.	1.12	0.99	0.91	0.69
	\$5 bil. to \$10 bil.	0.84	0.74	0.68	0.51
	\$10 bil. to \$50 bil.	0.70	0.62	0.57	0.43
	\$50 bil. to \$100 bil.	0.56	0.50	0.45	0.34
	More than \$100 bil.	0.42	0.37	0.34	0.26
<b>Longevity Risk</b>					
	Longevity risk	8.10	7.24	6.60	5.00
<b>Life Reserve Risk</b>					
	Participating business				
	Participating business (excluding annuities)	3.26	2.89	2.64	2.00
	Participating annuities	3.26	2.89	2.64	2.00
	Nonparticipating business (excluding annuities)				
	Protection	1.06	0.94	0.86	0.65
	Savings	3.26	2.89	2.64	2.00
	Permanent health insurance	1.06	0.94	0.86	0.65
	Nonparticipating annuities				
	Immediate annuities	0.73	0.65	0.60	0.45
	Deferred annuities (without guarantees)	1.06	0.94	0.86	0.65
	Deferred annuities (with guarantees)	3.26	2.89	2.64	2.00
	Linked business with investment guarantees	3.26	2.89	2.64	2.00
	Linked business with expense guarantees only	1.63	1.45	1.32	1.00
	Linked business without guarantees	1.06	0.94	0.86	0.65
<b>Non-Life Net Premium Risk</b>					
Latin American Risks	Primary and proportional reinsurance business				
	Health--based on morbidity tables	35.81	31.80	29.09	22.00
	Accident & health--other	22.79	20.24	18.51	14.00
	Motor	24.41	21.68	19.83	15.00
	Marine	35.81	31.80	29.09	22.00
	Transport	35.81	31.80	29.09	22.00
	Fire	43.94	39.03	35.70	27.00
	Liability	63.48	56.37	51.57	39.00
	Nonproportional reinsurance (treaty and facultative)				
	Health--based on morbidity tables	53.71	47.70	43.63	33.00
	Accident & health--other	34.18	30.35	27.77	21.00
	Motor	36.62	32.52	29.75	22.50
	Marine	53.71	47.70	43.63	33.00
	Transport	53.71	47.70	43.63	33.00

**Appendix 7**

<b>Latin American Capital Adequacy Factors (cont.)</b>					
	Fire	65.92	58.54	53.55	40.50
	Liability	95.21	84.56	77.35	58.50
U.S. Risks	Primary and proportional reinsurance business				
	Homeowners' multi-peril	34.61	30.74	28.12	21.27
	Farm owners' multi-peril	34.61	30.74	28.12	21.27
	Private passenger auto liability	14.48	12.86	11.76	8.89
	Fire	14.65	13.01	11.90	9.00
	Allied lines	14.65	13.01	11.90	9.00
	Mortgage guaranty	53.71	47.70	43.63	33.00
	Inland marine	14.65	13.01	11.90	9.00
	Financial guaranty	53.71	47.70	43.63	33.00
	Earthquake	14.65	13.01	11.90	9.00
	Group accident and health	53.71	47.70	43.63	33.00
	Credit accident and health	53.71	47.70	43.63	33.00
	Burglary and theft	14.65	13.01	11.90	9.00
	Credit	53.71	47.70	43.63	33.00
	Auto physical damage	17.52	15.56	14.23	10.76
	Fidelity and surety	14.65	13.01	11.90	9.00
	Warranty	53.71	47.70	43.63	33.00
	International	44.76	39.75	36.36	27.50
	Commercial auto liability	30.74	27.30	24.97	18.89
	Medical malpractice—occurrence	87.51	77.71	71.09	53.76
	Medical malpractice—claims made	63.89	56.74	51.90	39.25
	Special liability	24.74	21.97	20.10	15.20
	Aircraft	24.74	21.97	20.10	15.20
	Boiler and machinery	24.74	21.97	20.10	15.20
	Other liability—occurrence	49.20	43.69	39.97	30.23
	Other liability—claims made	37.61	33.40	30.56	23.11
	Products liability—occurrence	52.86	46.95	42.95	32.48
	Products liability—claims made	40.51	35.98	32.91	24.89
	Commerical multiple peril	21.26	18.88	17.27	13.06
	Workers' compensation	29.25	25.98	23.76	17.97
	Nonproportional reinsurance (treaty and facultative)				
	Homeowners' multi-peril	43.26	38.42	35.15	26.58
	Farm owners' multi-peril	43.26	38.42	35.15	26.58
	Private passenger auto liability	18.10	16.07	14.70	11.12
	Fire	18.31	16.26	14.88	11.25
	Allied lines	18.31	16.26	14.88	11.25
	Mortgage guaranty	67.14	59.62	54.54	41.25
	Inland marine	18.31	16.26	14.88	11.25
	Financial guaranty	67.14	59.62	54.54	41.25
	Earthquake	18.31	16.26	14.88	11.25

**Appendix 7**

<b>Latin American Capital Adequacy Factors (cont.)</b>					
	Group accident and health	67.14	59.62	54.54	41.25
	Credit accident and health	67.14	59.62	54.54	41.25
	Burglary and theft	18.31	16.26	14.88	11.25
	Credit	67.14	59.62	54.54	41.25
	Auto physical damage	21.89	19.44	17.79	13.45
	Fidelity	18.31	16.26	14.88	11.25
	Surety	18.31	16.26	14.88	11.25
	Warranty	67.14	59.62	54.54	41.25
	International	55.95	49.69	45.45	34.38
	Commercial auto liability	38.42	34.12	31.21	23.61
	Medical malpractice—occurrence	109.38	97.14	88.86	67.21
	Medical malpractice—claims made	79.86	70.92	64.88	49.07
	Special liability	30.93	27.47	25.13	19.00
	Aircraft	30.93	27.47	25.13	19.00
	Boiler and machinery	30.93	27.47	25.13	19.00
	Other liability—occurrence	61.50	54.62	49.96	37.79
	Other liability—claims made	47.01	41.75	38.19	28.89
	Products liability—occurrence	66.08	58.68	53.68	40.60
	Products liability—claims made	50.64	44.97	41.14	31.11
	Commerical multiple peril	26.58	23.60	21.59	16.33
	Workers' compensation	36.56	32.47	29.70	22.46
<b>Non-Life Loss Reserve Risk</b>					
Latin American Risks	Primary and proportional reinsurance business				
	Health--based on morbidity tables	32.55	28.91	26.44	20.00
	Accident & health--other	8.14	7.23	6.61	5.00
	Motor	19.53	17.35	15.87	12.00
	Marine	32.55	28.91	26.44	20.00
	Transport	32.55	28.91	26.44	20.00
	Fire	40.69	36.14	33.06	25.00
	Liability	58.59	52.04	47.60	36.00
	Nonproportional reinsurance (treaty and facultative)				
	Health--based on morbidity tables	32.55	28.91	26.44	20.00
	Accident & health--other	8.14	7.23	6.61	5.00
	Motor	19.53	17.35	15.87	12.00
	Marine	32.55	28.91	26.44	20.00
	Transport	32.55	28.91	26.44	20.00
	Fire	40.69	36.14	33.06	25.00
	Liability	58.59	52.04	47.60	36.00
U.S. Risks	Primary, proportional and non-proportional reinsurance business				
	Homeowners'/Farm owners'	18.55	16.48	15.07	11.40
	Private passenger auto liability/medical	15.79	14.02	12.83	9.70



## Appendix 7

Latin American Capital Adequacy Factors (cont.)					
Comb. 2 Yr. Lines (SP, APD, F/S, Credit, A&H, F&M GRTY, Other)	45.57	40.47	37.02	28.00	
International	24.41	21.68	19.83	15.00	
Commercial auto/truck liability/medical	19.53	17.35	15.87	12.00	
Medical malpractice—occurrence	60.22	53.48	48.92	37.00	
Medical malpractice—claims made	35.81	31.80	29.09	22.00	
Special liability	26.04	23.13	21.16	16.00	
Other liability—occurrence	22.79	20.24	18.51	14.00	
Other liability—claims made	27.67	24.57	22.48	17.00	
Products liability—occurrence	39.06	34.69	31.73	24.00	
Products liability—claims made	21.16	18.79	17.19	13.00	
Commercial multiple peril	8.46	7.52	6.88	5.20	
Workers' compensation	16.44	14.60	13.35	10.10	

\*5% loading above country-specific charge. ¶Incremental charge in addition to country-specific charge.

## Appendix 8: Property/Casualty Correlation Matrix

### Appendix 8

Property/Casualty Correlation Matrix						
	Accident and Health	Motor	MAT	Property	Liability	Credit
Accident and Health	1	0.5	0.5	0.25	0.5	0.75
Motor	0.5	1	0.75	0.75	0.5	0.5
MAT	0.5	0.75	1	0.75	0.75	0.5
Property	0.25	0.75	0.75	1	0.5	0.25
Liability	0.5	0.5	0.75	0.5	1	0.75
Credit	0.75	0.5	0.5	0.25	0.75	1

Life Correlation Matrix				
	Mortality	Morbidity	Longevity	Other Life Risks
Mortality	1	0.5	0.25	0.75
Morbidity	0.5	1	0.25	0.75
Longevity	0.25	0.25	1	0.75
Other Life Risks	0.75	0.75	0.75	1

Risk Type Correlation Matrix		
	Life	Property/Casualty
Life	1	0.25
Property/Casualty	0.25	1

Asset Risk Correlation Matrix			
	Equities	Real Estate	Bonds
Equities	1	0.75	0.75
Real Estate	0.75	1	0.75
Bonds	0.75	0.75	1

## **RELATED CRITERIA AND RESEARCH**

- Interactive Ratings Methodology, April 22, 2009
- Methodology For Incorporating Incremental Stress Factors Into The Capital Adequacy Analysis Of North American Insurers, Feb. 18, 2009
- Application: Standard & Poor's GAAP/IFRS Capital Model, Sept. 11, 2008
- Gauging The Impact Of Unrealized Losses On Insurers' Financial Strength, Oct. 30, 2008
- Group Methodology, April 22, 2009
- Evaluating The Enterprise Risk Management Practices Of Insurance Companies, Oct. 17, 2005

These criteria represent the specific application of fundamental principles that define credit risk and ratings opinions. Their use is determined by issuer- or issue-specific attributes as well as Standard & Poor's Ratings Services' assessment of the credit and, if applicable, structural risks for a given issuer or issue rating. Methodology and assumptions may change from time to time as a result of market and economic conditions, issuer- or issue-specific factors, or new empirical evidence that would affect our credit judgment.

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